

## **Entry 1 School Information and Cover Page**

Created: 07/24/2018 • Last updated: 07/26/2018

Please be advised that you will need to complete this cover page (including signatures) <u>before</u> all of the other tasks assigned to you by your authorizer are visible on your task page. While completing this task, please ensure that you select the correct authorizer (as of June 30, 2018) or you may not be assigned the correct tasks.

#### a. SCHOOL NAME

ACHIEVEMENT FIRST EAST NEW YORK CS (SUNY TRUSTEES)

(Select name from the drop down menu)

# b. CHARTER AUTHORIZER (As of June 30th, 2018)

SUNY-Authorized Charter School

(For technical reasons, please re-select authorizer name from the drop down menu).

c. DISTRICT / CSD OF LOCATION

NYC CSD 19

#### d1. SCHOOL INFORMATION

PRIMARY ADDRESS	PHONE NUMBER	FAX NUMBER	EMAIL ADDRESS
557 Pennsylvania Avenue Brooklyn, NY 11207	718-485-4924	718-228-6028	

#### d2. PHONE CONTACT NUMBER FOR AFTER HOURS EMERGENCIES

Contact Name	Amelia Hanley
Title	Regional Director of Operations
Emergency Phone Number (###-###-####)	

e. SCHOOL WEB ADDRESS (URL) V

www.achievementfirst.org

f. DATE OF INITIAL CHARTER

03/2005

g. DATE FIRST OPENED FOR INSTRUCTION

08/2005

i. TOTAL ENROLLMENT ON JUNE

1008

Yes

30, 2018

#### j. GRADES SERVED IN SCHOOL YEAR 2017-18

Check all that apply

Grades Served	K, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12

# k1. DOES THE SCHOOL CONTRACT WITH A CHARTER OR EDUCATIONAL MANAGEMENT ORGANIZATION?

#### **k2. NAME OF CMO/EMO AND ADDRESS**

NAME OF CMO/EMO	Achievement First
PHYSICAL STREET ADDRESS	
CITY	Brooklyn
STATE	NY
ZIP CODE	11201
EMAIL ADDRESS	

#### **11. FACILITIES**

Does the school maintain or operate multiple sites?

	Yes, 3 sites
--	--------------

#### **12. SCHOOL SITES**

Please list the sites where the school will operate for the upcoming school year.

	Physical Address	Phone Number	District/CSD	Grades Served at Site (K-5, 6-9, etc.)	Receives Rental Assistance	Rental Assistance for Which Grades (write N/A if applicable)
Site 1 (same as primary site)	557 Pennsylvania Avenue Brooklyn NY 11207	718-485- 4924	NYC CSD 19	K-4	No	N/A
Site 2	158 Richmond Street Brooklyn, NY 11208	347-471- 2570	NYC CSD 19	5-8	No	N/A
Site 3	35 Starr Street Brooklyn, NY 11221	718-363- 2270	NYC CSD 32	9-12	No	N/A

## **I2a.** Please provide the contact information for Site 1.

	Name	Work Phone	Alternate Phone	Email Address
School Leader	Lucy Volkmar			
Operati onal Leader	Melissa Zurlinden			
Complia nce Contact	Peter Cymrot			
Complai nt Contact	Peter Cymrot			
DASA Coordin ator	Melissa Zurlinden			

### 13. Please provide the contact information for Site 2.

	Name	Work Phone	Alternate Phone	Email Address
School Leader	Max Milliken			
Operati onal Leader	Will Hardaway			
Complia nce Contact	Peter Cymrot			
Complai nt Contact	Peter Cymrot			
DASA Coordin ator	Will Hardaway			

## 14. Please provide the contact information for Site 3.

	Name	Work Phone	Alternate Phone	Email Address
School Leader	Claire Shin			
Operati onal Leader	Nana Effah			
Complia nce Contact	Peter Cymrot			
Complai nt Contact	Peter Cymrot			
DASA Coordin ator	Nana Effah			

m1. Are any sites in co-located Yes space? If yes, please proceed to the next question.

#### m2. Please list the terms of your current co-location.

	Date school will leave current co- location	Is school working with NYCDOE to expand into current space?	If so, list year expansion will occur.	Is school working with NYCDOE to move to separate space?	If so, list the proposed space and year planned for move	School at Full Capacity at Site
Site 1 (primar y site)	N/A					Yes
Site 2	N/A					Yes
Site 3	N/A					Yes

n1. Were there any revisions to the school's charter during the 2017-18 school year? (Please include approved or pending material and non-material charter revisions). Yes

## **n2. Summary of Charter Revisions**

	Category (Select Best Description)	Specific Revision (150 word limit)	Date Approved by BOT (if applicable)	Date Approved by Authorizer (if applicable)
1	Change in student/family handbook	Minor updates and changes to the discipline/code of conduct, admissions policy and other policies as represented in the Family Handbook and the Terms of Operation.		
2	Change in teacher/staff handbook	Updates and changes to the Employee Handbook to remain consistent with applicable law, best practices, and AF policies.		
3	Change in Grade Level Configuration	Approval of enrollment pathways: AF East Brooklyn HS is grades 9-12 of AF Brownsville; AF Brooklyn HS is grades 9-12 of AF Crown Heights; and AF University Prep HS is grades 9-12 of AF East New York; and other applicable AF schools serve through grades 8 and then transfer students to these HS programs. Future HS pathways TBD.	6/8/2017	10/11/2017
4	Change in Bylaws	Revised bylaws approved.	6/7/2018	Pending
5				

o. Name and Position of Individual(s) Who Completed the 2016-17 Annual Report.

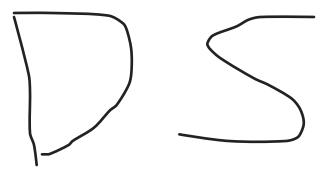
p. Our signatures (Head of School and Board President) below attest that all of the information contained herein is truthful and accurate and that this charter school is in compliance with all aspects of its charter, and with all pertinent Federal, State, and local laws, regulations, and rules. We understand that if any information in any part of this report is found to have been deliberately misrepresented, that will constitute grounds for the revocation of our charter. Check YES if you agree and then use the mouse on your PC or the stylist on your mobile device to sign your name).

Yes

#### Signature, Head of Charter School



#### Signature, President of the Board of Trustees



**Date** 2018/07/24

Thank you.



## **Entry 2 NYS School Report Card Link**

Last updated: 07/24/2018

#### **ACHIEVEMENT FIRST EAST NEW YORK CS (SUNY TRUSTEES)**

# 1. CHARTER AUTHORIZER (As of June 30th, 2018)

SUNY-Authorized Charter School

(For technical reasons, please re-select authorizer name from the drop down menu).

# 2. NEW YORK STATE REPORT CARD

https://data.nysed.gov/reportcard.php? year=2017&instid=800000058357

Provide a direct URL or web link to the most recent New York
State School Report Card for the charter school (See https://reportcards.nysed.gov/).

(Charter schools completing year one will not yet have a School Report Card or link to one. Please type "URL is not available" in the space provided).



## **Entry 4 Expenditures per Child**

Created: 07/25/2018 • Last updated: 07/26/2018

#### ACHIEVEMENT FIRST EAST NEW YORK CS (SUNY TRUSTEES)Section Heading

#### Financial Information

This information is required of ALL charter schools. Provide the following measures of fiscal performance of the charter school in Appendix B (Total Expenditures and Administrative Expenditures Per Child):

#### 1. Total Expenditures Per Child

To calculate 'Total Expenditures per Child' take <u>total expenditures</u> (from the unaudited 2017-18 Schedule of Functional Expenses) and <u>divide by</u> the year end FTE student enrollment. (Integers Only. No dollar signs or commas).

Note: The information on the Schedule of Functional Expenses on pages 41-43 of the Audit Guide can help schools locate the amounts to use in the two per pupil calculations: http://www.p12.nysed.gov/psc/AuditGuide.html

Line 1: Total Expenditures	14443655
Line 2: Year End FTE student enrollment	836
Line 3: Divide Line 1 by Line 2	17277

#### 2. Administrative Expenditures per Child

To calculate 'Administrative Expenditures per Child' To calculate "Administrative Expenditures per Child" first add together the following:

- 1. Take the <u>relevant portion</u> from the 'personnel services cost' <u>row</u> and the 'management and general' <u>column</u> (from the unaudited 2017-18 Schedule of Functional Expenses)
- 2. Any contracted administrative/management fee paid to other organizations or corporations
- 3. Take the total from above and <u>divide</u> it by the year-end FTE enrollment. The relevant portion that must be included in this calculation is defined as follows:

<u>Administrative Expenditures:</u> Administration and management of the charter school includes the activities and personnel of the offices of the chief school officer, the finance or business offices, school operations personnel, data management and reporting, human resources, technology, etc. It also includes those administrative and management services provided by other organizations or corporations on behalf of the charter school for which the charter school pays a fee or other compensation. Do not include the FTE of personnel whose role is to directly support the instructional program.

#### Notes:

The information on the Schedule of Functional Expenses on pages 41-43 of the Audit Guide can help schools locate the amounts to use in the two per pupil calculations: <a href="http://www.p12.nysed.gov/psc/AuditGuide.html">http://www.p12.nysed.gov/psc/AuditGuide.html</a>.

Employee benefit costs or expenditures should not be reported in the above calculations.

Line 1: Relevant Personnel Services Cost (Row)	1049362
Line 2: Management and General Cost (Column)	388698
Line 3: Sum of Line 1 and Line 2	1438060
Line 5: Divide Line 3 by the Year End FTE student enrollment	1720

#### Thank you.



# GENERAL INSTRUCTIONS FOR ANNUAL BUDGET/QUARTERLY REPORT

#### **TEMPLATE TABS**

#### 1- GRAY tab contains the Instructions

Instructions	Provides description of tabs and input requirements.
Funding by District	Charter School Tuition Rates

#### 2- BLUE tabs require input of information

1.) Name of School	>Select school name from list.
	>Enter contact information.
2.) Enrollment	Enter enrollment information for Annual Budget (& Revisions) and Quarterly Actuals. Includes: >Enrollment by Grade >Enrollment by District
3.) Staffing Plan	Enter staffing plan information for Annual Budget (& Revisions) and Quarterly Actuals. Includes: >Full Time Equivalent (FTE), by Position Category, By Quarter
4.) Yearly Budget	Enter Yearly Budget information. Includes:  >"Pior Year" column may be completed based upon preliminary data, and adjusted with Annual Audited data when the Quarter 2 Actuals are being submitted. (Note: Quarterly Revenue allocation may be set)  >Budgeted Enrollment data and Per Pupil Revenue for the current year are populated based upon input on tab "2.) Enrollment."  >Budgeted FTE for current year is populated based upon input on tab "3.) Staffing Plan."  >All other sources of revenue  >All expenses  >Budget Revisions, as necessary and approved by the school's Board of Directors, should be submitted when submitting Quarterly
5.) Balance Sheet	Enter Balance Sheet information for EdCorps. Separate schools merged into a primary EdCorp should NOT use this tab.  >"Pior Year" column may be completed based upon preliminary data, and adjusted with Annual Audited data when the Quarter 2 Actuals are being submitted.

	Enter Actual Quarterly Report information . Includes: >Actual Enrollment data and Per Pupil Revenue for the current year are populated based upon input on tab "2.) Enrollment." >Actual FTE for current year is populated based upon input on tab "3.) Staffing Plan." >All other sources of revenue >All expenses
	- 1
7.) Annual Report Requirement	Complete when submitting Actual Quarter 4.

#### **CELL COLORS & GUIDANCE COMMENTS**

= Enter information into the light BLUE shaded cells.
= Cells labeled in ORANGE containe guidance regarding the input of information.
= Cells containing RED triangles in the upper right corner contain "guidance comments" on that particular line item. Please "mouse-over" the triangle to reveal each comment.

Ver. 20170606

Charter Funding Alphabetical By NYS School District
\* (Sum of Charter School Basic Tuition and Supplemental Basic Tuition)



#### ANNUAL BUDGET & QUARTERLY REPORT TEMPLATE

#### **Achievement First East New York Charter School**

SC		$\sim$	$\sim$	ı
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Name:	Achievement First East New York Charter School	
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#### **CONTACT INFORMATION**

Contact Name:	Jennifer Rhoads
Contact Title:	Associate Director, Finance
Contact Email:	
Contact Phone:	

#### REPORT PERIOD

<b>Current Academic Year:</b>	2017-18
Prior Academic Year:	2016-17

# ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL 2017-18

ENROLLMENT BY GRADES								
GRADES	К		1	2	3	4	5	6
INITIAL BUDGETED ENROLLMENT	90		90	99	95	92	64	65
TOTAL ENROLLMENT = 865								

				ENR	OLLMENT	BY DISTRI	CT		
		PRIOR YEAR	ANNUAL BUDGET TOTAL DISTRICTS/ENROLLMENT BY QUARTER						
		ACTUAL	QUAF	RTER 1		TER 2	QUARTER 3		
			Original	Revised	Original	Revised	Original	Revised	
NUMBER OF SCHOOL DISTRICTS ENROLLED:		0	1	0	1	0	1	0	
NUMBER OF STUDENTS ENROLLED:		0	865	0	865	0	865	0	
			COMPLET	there are NO l ELY BLANK. arter(s) must l	If budget revis	ions ARE ma	de, the entire	ıbmittal lea "REVISED	
		PRIOR YEAR	am cooca qu			NUAL BUDG			
		2016-17	QUAF	RTER 1		TER 2	QUAR	TER 3	
PRIMARY/OTHER	DISTRICT NAME(S)	Actual Enrollment	Original Budgeted Enrollment	Revised Budgeted Enrollment	Original Budgeted Enrollment	Revised Budgeted Enrollment	Original Budgeted Enrollment	Revised Budgete Enrollme	
PRIMARY District	NYC CHANCELLOR'S OFFICE	Linolinent	865	Linominent	865	Linominent	865	LIIIOIIIIIE	
SECONDARY District			000		000		000		

	PRIOR YEAR	ANNUAL BUDGET						
	2016-17	QUARTER 1		QUARTER 2		QUAR	TER 3	
		Original	Revised	Original	Revised	Original	Revised	
	Actual	Budgeted	Budgeted	Budgeted	Budgeted	Budgeted	Budgeted	
PRIMARY/OTHER DISTRICT NAME(S)	Enrollment	Enrollment	Enrollment	Enrollment	Enrollment	Enrollment	Enrollment	
							,	
		-						
		·						
		-						
		-						
		-						

7	8	9	10	11	12
63	62	31	41	40	33

QUARTER 4			
Original	Revised		
1	0		
865	0		

the 'REVISED' Column(s) udget columns for the

ACTUAL QUARTERLY						
TOTAL DISTRICTS/ENROLLMENT						
<b>QUARTER 1</b>	QUARTER 1 QUARTER 2 QUARTER 3 QUARTER 4					
Actual	Actual	Actual	Actual			
1	1	1	1			
844	855	846	836			

QUARTER 4				
Original	Revised			
Budgeted	Budgeted			
Enrollment	Enrollment			
865				

ACTUAL ENROLLMENT BY QUARTER					
QUARTER 1 QUARTER 2 QUARTER 3 QUARTER 4					
Actual	Actual	Actual	Actual		
Enrollment	Enrollment	Enrollment	Enrollment		
844	855	846	836		

		ACTUAL ENROLLMENT BY QUARTER QUARTER 1 QUARTER 2 QUARTER 3 QUARTER 4			
QUARTER 4		QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4
Original	Revised				
Budgeted	Budgeted	Actual	Actual	Actual	Actual
Enrollment	Enrollment	Enrollment	Enrollment	Enrollment	Enrollment
		,			
		-			
		-			
		-			
		-		,	
		-			
		'			
		-			
	_				
-		-			

# ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL 2017-18

#### PLAN - FULL TIME EQUIVALI

#### STAFFING PLAN - FULL TIME EQUIVALENT ("FTE")

*NOTE: Enter the number of FTE	*NOTE: Enter the number of FTE
positions in the "blue" cells.	positions in the "blue" cells.

\*NOTE: If there are NO budget revisions at the time of quarterly submittal leave the 'REVISED' Column(s) COMPLETELY BLANK.

ADMINISTRATIVE PERSONNEL FTE	ADMINISTRATIVE PERSONNEL FTE
Executive Management	Executive Management
Instructional Management	Instructional Management
Deans, Directors & Coordinators	Deans, Directors & Coordinators
CFO / Director of Finance	CFO / Director of Finance
Operation / Business Manager	Operation / Business Manager
Administrative Staff	Administrative Staff
TOTAL ADMINISTRATIVE STAFF	TOTAL ADMINISTRATIVE STAFF

<b>PRIOR YEAR</b>	
2016-17	
ACTUAL	Origi
	4.0
	15.
	3.0
	9.0
0.0	31.

ANNUAL BUDGETED FTE								
G	21	Q	Q2		Q3		Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised	
4.0		4.0		4.0		4.0		
15.0		15.0		15.0		15.0		
3.0		3.0		3.0		3.0		
9.0		9.0		9.0		9.0		
31.0	0.0	31.0	0.0	31.0	0.0	31.0	0.0	

INSTRUCTIONAL PERSONNEL FTE	INSTRUCTIONAL PERSONNEL FTE	<b>PRIOR YE</b>
		2016-17
		ACTUA
Teachers - Regular	Teachers - Regular	
Teachers - SPED	Teachers - SPED	
Substitute Teachers	Substitute Teachers	
Teaching Assistants	Teaching Assistants	
Specialty Teachers	Specialty Teachers	
Aides	Aides	
Therapists & Counselors	Therapists & Counselors	
Other	Other	
TOTAL INSTRUCTIONAL	TOTAL INSTRUCTIONAL	0.0

OR YEAR	
016-17	
CTUAL	
0.0	

ANNUAL BUDGETED FTE							
C	1	C	Q2 Q3		13	Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised
100.0		100.0		100.0		100.0	
10.0		10.0		10.0		10.0	
2.0		2.0		2.0		2.0	
5.0		5.0		5.0		5.0	
4.0		4.0		4.0		4.0	
121.0	0.0	121.0	0.0	121.0	0.0	121.0	0.0

TOTAL PERSONNEL SERVICE FTE	TOTAL PERSONNEL SERVICE FTE			
TOTAL NON-INSTRUCTIONAL	TOTAL NON-INSTRUCTIONAL			
Other	Other			
Security	Security			
Custodian	Custodian			
Librarian	Librarian			
Nurse	Nurse			
NON-INSTRUCTIONAL PERSONNEL FTE NON-INSTRUCTIONAL PERSONNEL FT				

RIOR YEAR	
2016-17	
ACTUAL	
0.0	
0.0	

			ANNUAL BU	DGETED FTE			
C	21	Q2		Q3		Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
•							
152.0	0.0	152.0	0.0	152.0	0.0	152.0	0.0

#### ENT FIRST EAST NEW YORK CHA 2017-18

#### **PLAN - FULL TIME EQUIVALI**

*NOTE: Enter the number of FTE	ld be input.
positions in the "blue" cells.	'

\*NOTE: State the assumptions that are being made for personnel FTE levels.

ADMINISTRATIVE PERSONNEL FTE	
	Q4
	Actual
Executive Management	3.0
Instructional Management	
Deans, Directors & Coordinators	20.0
CFO / Director of Finance	
Operation / Business Manager	3.0
Administrative Staff	14.0
TOTAL ADMINISTRATIVE STAFF	40.0

Description of Assumptions		

INSTRUCTIONAL PERSONNEL FTE	
	Q4
	Actual
Teachers - Regular	91.0
Teachers - SPED	
Substitute Teachers	
Teaching Assistants	7.0
Specialty Teachers	
Aides	
Therapists & Counselors	5.0
Other	
TOTAL INSTRUCTIONAL	103.0

Description of Assumptions			

NON-INSTRUCTIONAL PERSONNEL FTE			
	Q4		
	Actual		
Nurse			
Librarian			
Custodian			
Security			
Other	3.0		
TOTAL NON-INSTRUCTIONAL	3.0		

Description of Assumptions		

TOTAL PERSONNEL SERVICE FTE	

146.0

			ACHIE	VEMENT	Budget /	T NEW YO Operating 2017-18		TER SCHO	OL
Total Revenue		-	4,114,707	-	-	4,114,707	-	-	4,114,707
Total Expenses		-	4,779,661	-	-	4,779,661	-	-	4,779,661
Net Income Actual Student Enrollment			(664,954) 865	-	-	(664,954) 865	-	-	(664,954) 865
					0/00			40/04	
		Prior Year Actua 2016-17 Revenue Per Pupil	Original Budget	uarter - 7/1 - Revised Budget	9/30 Variance	2nd Qt Original Budget	uarter - 10/1 - Revised Budget	Variance	3rd C Original Budget
REVENUE REVENUES FROM STATE SOURCES	2017-18	Allocate Per Pupil Revenue by Quarter	Budget	*NOTE: If	there are NO	budget revisionade, the entire	ons at the time	e of quarterly s	submittal leave
	Per Pupil Rate	PPR %/Qtr->	25.0%	25.0%		25.0%	25.0%		25.0%
NYC CHANCELLOR'S OFFICE	14,527		3,141,464	-	-	3,141,464	-	-	3,141,464
-	-		-	-	-	-	-	-	-
- -	-		-		-	-			-
			-	-		-	-		
-	_		-	-	-	-	-	-	-
-	-		-	-	-	-	-	-	-
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<del>-</del>	-		-	-	-	-	-	-	-
-	-			-	-	-	-	-	-
- -	_		-	-		-	-		
ALL OTHER School Districts: ( Weighted Avg )	_		-	-	-	-	-	-	-
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527	-	3,141,464	-	-	3,141,464	-	-	3,141,464
Special Education Revenue			361,461		-	361,461		-	361,461
Grants									
Stimulus					-			-	
DYCD (Department of Youth and Community De	velopment)				-			-	
Other					-			-	
NYC DoE Rental Assistance Other									
TOTAL REVENUE FROM STATE SOURCES		-	3,502,925	-	<u>-</u>	3,502,925	-	-	3,502,925
REVENUE FROM FEDERAL FUNDING									
IDEA Special Needs			105.55		-	10		-	105.55
Title I			105,968		-	105,968		-	105,968
Title Funding - Other			4,634		-	4,634		-	4,634
School Food Service (Free Lunch) Grants			e 11 of 61		-			-	

#### ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL **Budget / Operating Plan** 2017-18 Total Revenue 4,114,707 4,114,707 4,114,707 Total Expenses 4.779.661 4.779.661 4,779,661 Net Income (664,954)(664,954)(664,954)Actual Student Enrollment 865 865 865 Prior Year Actua 1st Quarter - 7/1 - 9/30 2nd Quarter - 10/1 - 12/31 3rd C 2016-17 Original Revenue Per Original Revised Original Revised Budget **Budget Pupil Budget** Variance Budget Variance **Budget** Charter School Program (CSP) Planning & Implementation Other Other 110.602 110.602 110,602 TOTAL REVENUE FROM FEDERAL SOURCES **LOCAL and OTHER REVENUE** Contributions and Donations Fundraising Erate Reimbursement 39,065 39,065 39,065 Earnings on Investments Interest Income Food Service (Income from meals) Text Book OTHER 462,115 462,115 462,115 501,180 501,180 501,180 TOTAL REVENUE FROM LOCAL and OTHER SOURCES 4,114,707 TOTAL REVENUE 4,114,707 4,114,707

			ACHI	EVEMENT	Budget	T NEW YO Operating 2017-18		TER SCHO	OL
Total Revenue		-1	4,114,707		-	4,114,707	-	-	4,114,707
Total Expenses		_	4,779,661	_	_	4,779,661	_	_	4,779,661
Net Income		_	(664,954)	-	_	(664,954)	-	_	(664,954)
Actual Student Enrollment		-	865	-	-	865	-	-	865
		Prior Year Actua	1st C	)uarter - 7/1	- 9/30	2nd Quarter - 10/1 - 12/31			3rd (
		2016-17 Revenue Per Pupil	Original Budget	Revised Budget	Variance	Original Budget	Revised Budget	Variance	Original Budget
EXPENSES									
ADMINISTRATIVE STAFF PERSONNEL COSTS	Avg. No. of Positions								
Executive Management	4.00		515,551		_	515,551		-	515,551
Instructional Management	-				-			-	
Deans, Directors & Coordinators	15.00				-			-	
CFO / Director of Finance	-				-			-	
Operation / Business Manager	3.00				-			-	
Administrative Staff	9.00				=			=	
TOTAL ADMINISTRATIVE STAFF	31.00	-	515,551	-	-	515,551	-	-	515,551
INSTRUCTIONAL PERSONNEL COSTS									
Teachers - Regular	100.00		1,951,893		-	1,951,893		-	1,951,893
Teachers - SPED	-				-			-	
Substitute Teachers	-				-			-	
Teaching Assistants	10.00				-			-	
Specialty Teachers	-				-			-	
Aides	2.00				-			-	
Therapists & Counselors	5.00				-			-	
Other	4.00		422,611		=	422,611		=	422,611
TOTAL INSTRUCTIONAL	121.00	-	2,374,504	-	-	2,374,504	-	-	2,374,504
NON-INSTRUCTIONAL PERSONNEL COSTS									
Nurse	_				_			-	
Librarian	-				-			-	
Custodian	-				-			-	
Security	-				-			-	
Other	=		325,129		_	325,129		-	325,129
TOTAL NON-INSTRUCTIONAL	-	-	325,129	-	-	325,129	-	-	325,129
SUBTOTAL PERSONNEL SERVICE COSTS	152.00	-	3,215,184	-	_	3,215,184	-	-	3,215,184
PAYROLL TAXES AND BENEFITS									
Payroll Taxes			9,743		-	9,743		-	9,743
Fringe / Employee Benefits			348,159		_	348,159		_	348,159

				ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL  Budget / Operating Plan 2017-18									
Total Revenue		-1	4,114,707	-	-	4,114,707		-	4,114,707				
Total Expenses		-	4,779,661	-	-	4,779,661	-	-	4,779,661				
Net Income		-	(664,954)	-	-	(664,954)	-	-	(664,954)				
Actual Student Enrollment		-1	865	-	-	865	-	-	865				
		Prior Year Actua	1st Q	uarter - 7/1 -	9/30	2nd Qı	uarter - 10/1 -	12/31	3rd C				
		2016-17 Revenue Per Pupil	Original Budget	Revised Budget	Variance	Original Budget	Revised Budget	Variance	Original Budget				
Retirement / Pension					=		<u> </u>	=					
TOTAL PAYROLL TAXES AND BENEFITS		- ]	357,903	-	-	357,903	-	-	357,903				
TOTAL PERSONNEL SERVICE COSTS	152.00	-1	3,573,086	-	-	3,573,086	-	-	3,573,086				
CONTRACTED SERVICES													
Accounting / Audit			8,027		-	8,027		-	8,027				
Legal			6,000		-	6,000		-	6,000				
Management Company Fee					-			-					
Nurse Services					-			-					
Food Service / School Lunch			7.405		-	7.405		-	7.405				
Payroll Services			7,465		-	7,465		-	7,465				
Special Ed Services Titlement Services (i.e. Title I)					<u>-</u>			-					
Other Purchased / Professional / Consulting			33,936			33,936			33,936				
TOTAL CONTRACTED SERVICES			55,428		=	55,428	_	=	55,428				

		ACHIE	EVEMENT	Budget	T NEW YO Operating 2017-18		TER SCHO	OL
Total Revenue	-	4,114,707	-	-	4,114,707	-	-	4,114,707
Total Expenses	-	4,779,661	-	-	4,779,661	-	-	4,779,661
Net Income	-	(664,954)	-	-	(664,954)	-	-	(664,954)
Actual Student Enrollment	-	865	-	-	865	-	-	865
	Prior Year Actua 2016-17					2nd Quarter - 10/1 - 12/31		
	Revenue Per Pupil	Original Budget	Revised Budget	Variance	Original Budget	Revised Budget	Variance	Original Budget
SCHOOL OPERATIONS								
Board Expenses				_			-	
Classroom / Teaching Supplies & Materials		30,741		_	30,741		-	30,741
Special Ed Supplies & Materials		30,7 11		-	33,7 11		_	00,7 11
Textbooks / Workbooks		70,972		_	70,972		_	70,972
Supplies & Materials other		33,148		_	33,148		_	33,148
Equipment / Furniture		3,948		_	3,948		_	3,948
Telephone		10,900		_	10,900		_	10,900
Technology		248,691		-	248,691		-	248,691
Student Testing & Assessment		3,000		_	3,000		_	3,000
Field Trips		19,025		_	19,025		_	19,025
Transportation (student)		.0,020		_	.0,020		_	.0,020
Student Services - other		490,426		_	490,426		-	490,426
Office Expense		44,725		_	44,725		-	44,725
Staff Development		33,248		-	33,248		-	33,248
Staff Recruitment		6,412		-	6,412		-	6,412
Student Recruitment / Marketing		2,500		-	2,500		-	2,500
School Meals / Lunch		,		_	,,,,,,		_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Travel (Staff)		731		-	731		-	731
Fundraising				-			-	
Other		44,401		=	44,401		-	44,401
TOTAL SCHOOL OPERATIONS	-	1,042,868	-	-	1,042,868	-	-	1,042,868
FACILITY OPERATION & MAINTENANCE								
		19,828		_	19,828		-	19,828
Insurance Janitorial		19,020		-	19,020		-	19,020
Building and Land Rent / Lease / Facility Finance Interest		32,500.00			32,500.00		-	32,500.00
Repairs & Maintenance		02,000.00		<del>-</del>	02,000.00			02,000.00
Equipment / Furniture		43,450			43,450		_	43,450
Security		12,500		_	12,500		_	12,500
Utilities		,000		_	.2,000		_	.2,000
TOTAL FACILITY OPERATION & MAINTENANCE	-	108,278	-	-	108,278	-	<u> </u>	108,278
DEPRECIATION & AMORTIZATION							_	
RESERVES / CONTINGENCY				<u> </u>			_	
NECENTED / CONTINUENCE		e 15 of 61						

		ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL  Budget / Operating Plan 2017-18									
Total Revenue	-	4,114,707	-	-	4,114,707	-	-	4,114,707			
Total Expenses	-	4,779,661	-	-	4,779,661	-	-	4,779,661			
Net Income	-	(664,954)	-	-	(664,954)	-	-	(664,954)			
Actual Student Enrollment	-	865	-	-	865	-	-	865			
	Prior Year Actua	1st Q	uarter - 7/1 -	9/30	2nd Qเ	ıarter - 10/1 -	12/31	3rd C			
	2016-17 Revenue Per	Original	Revised		Original	Revised		Original			
	Pupil	Budget	Budget	Variance	Budget	Budget	Variance	Budget			
TOTAL EXPENSES	<u> </u>	4,779,661	:	<u>-</u>	4,779,661	<u>-</u>	<u>-</u>	4,779,661			
NET INCOME	<u>-</u>	(664,954)	<u>:</u>	<u>-</u>	(664,954)	<u>:</u>	Ξ	(664,954)			

#### ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL **Budget / Operating Plan** 2017-18 Total Revenue 4,114,707 4,114,707 4,114,707 Total Expenses 4,779,661 4,779,661 4,779,661 (664,354)C Net Income (664,954)(664,954)Actual Student Enrollment 865 865 865 Prior Year Actua 1st Quarter - 7/1 - 9/30 2nd Quarter - 10/1 - 12/31 3rd C 2016-17 Revenue Per Original Revised Original Revised Original Budget Budget **Pupil Budget** Variance Budget Variance Budget ENROLLMENT - \*School Districts Are Linked To Above Entries\* **Number of Districts:** 865 865 NYC CHANCELLOR'S OFFICE 865 ALL OTHER School Districts: (Weighted Avg) TOTAL ENROLLMENT 865 865 865 REVENUE PER PUPIL 4,757 4,757 4,757 **EXPENSES PER PUPIL** 5,526 5,526 5,526

Total Revenue		-	-	4,114,707	-				
Total Expenses		_	-	4,779,661	-				
Net Income		-	-	(664,954)	-				
Actual Student Enrollment		-	-	865	-				
		Quarter - 1/1 -	3/31	4th Quarter - 4/1 - 6/30					
		Revised Budget	Variance	Original Budget	Revised Budget	Variance			
DEVENUE									
REVENUE		the 'REVISED' Column(s) COMPLETELY BLANK.  ted quarter(s) must be completed on tabs 2, 3 and 4.							
REVENUES FROM STATE SOURCES	2017-18								
	Per Pupil Rate	25.0%		25.0%	25.0%				
NYC CHANCELLOR'S OFFICE	14,527	-	-	3,141,464	-				
-	-	-	-	-	-				
-	-	-	-	-	-				
-	-	-	-	-	-				
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-	-	-	-	-	-				
-	-	-	-	-	-				
-	-	-	-	-	-				
ALL OTHER School Districts: ( Weighted Avg )	-	-	-	-	-				
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527	-	-	3,141,464	-				
Special Education Revenue				361,461					
Grants				001,101					
Stimulus			-						
DYCD (Department of Youth and Community De	velopment)		-						
Other	. ,		-						
NYC DoE Rental Assistance									
Other			= 1						
TOTAL REVENUE FROM STATE SOURCES		-	-	3,502,925	-				
REVENUE FROM FEDERAL FUNDING									
IDEA Special Needs			-						
Title I			-	105,968					
Title Funding - Other			-	4,634					
School Food Service (Free Lunch)									

Total Revenue	-	-	4,114,707	-	-
Total Expenses	_	-	4,779,661	-	-
Net Income	-	-	(664,954)	-	-
Actual Student Enrollment	-	-	865	-	-
	Quarter - 1/1	- 3/31	4th C	Quarter - 4/1 -	6/30
	Revised		Original	Revised	
	Budget	Variance	Budget	Budget	Variance
Charter School Program (CSP) Planning & Implementation		-			-
Other		-			-
Other		=			=
TOTAL REVENUE FROM FEDERAL SOURCES	-	-	110,602	-	-
LOCAL and OTHER REVENUE					
Contributions and Donations		-			-
Fundraising Erate Reimbursement		-	20.005		-
		-	39,065		-
Earnings on Investments Interest Income		-			-
Food Service (Income from meals)		-			-
Text Book		_			-
OTHER		_	462,115		_
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	_	=	501,180	_	=
TOTAL REVENUE FROM LOCAL AND OTHER SOURCES		_	301,100	_	-
TOTAL REVENUE			4,114,707		
I O I AL REVENUE		<u> </u>	<del>4,114,707</del>	<u> </u>	

Total Revenue		_	- [	4,114,707			
Fotal Expenses			_	4,779,661			
Net Income			_ [	(664,954)	-		
Actual Student Enrollment		[		(004,934 <i>)</i> 865	-	,	
totaai otaasii =iiioiiiioii			'				
		Quarter - 1/1	- 3/31	4th Quarter - 4/1 - 6/30			
		Revised Budget	Variance	Original Budget	Revised Budget	Variance	
EXPENSES							
ADMINISTRATIVE STAFF PERSONNEL COSTS	Avg. No. of Positions						
Executive Management	4.00		-	515,551			
Instructional Management	-		-				
Deans, Directors & Coordinators	15.00		-				
CFO / Director of Finance	-		-				
Operation / Business Manager	3.00		-				
Administrative Staff	9.00		=				
TOTAL ADMINISTRATIVE STAFF	31.00	-	-	515,551	-		
INSTRUCTIONAL PERSONNEL COSTS							
Teachers - Regular	100.00		-	1,951,893			
Teachers - SPED	-		-				
Substitute Teachers	-		-				
Teaching Assistants	10.00		-				
Specialty Teachers	-		-				
Aides	2.00		-				
Therapists & Counselors	5.00		-				
Other	4.00		-	422,611			
TOTAL INSTRUCTIONAL	121.00	-	-	2,374,504	-		
NON-INSTRUCTIONAL PERSONNEL COSTS							
Nurse	-		-				
Librarian	-		-				
Custodian	-		- 1				
Security	-		-				
Other	-		<u>-</u>	325,129			
TOTAL NON-INSTRUCTIONAL	-	-	-	325,129	-		
SUBTOTAL PERSONNEL SERVICE COSTS	152.00	-	-	3,215,184	-		
DAVDOLL TAYES AND PENEEITS		1					
PAYROLL TAXES AND BENEFITS Payroll Taxes				9,743			

		i				
Total Revenue		-	-	4,114,707	-	-
Total Expenses		-	-	4,779,661	-	-
Net Income		-	-	(664,954)	-	-
Actual Student Enrollment		-	-	865	-	-
		Quarter - 1/1	- 3/31	4th C	Quarter - 4/1 -	6/30
		Revised		Original	Revised	
D. (;		Budget	Variance	Budget	Budget	Variance
Retirement / Pension			=	0.55		=
TOTAL PAYROLL TAXES AND BENEFITS		-	-	357,903	-	-
TOTAL PERSONNEL SERVICE COSTS	152.00		_	3,573,086	_	1
TOTAL PERSONNEL SERVICE COSTS	152.00	-	_	3,573,060	<u>-</u>	_
CONTRACTED SERVICES						
Accounting / Audit			_	8,027		-
Legal			-	6,000		-
Management Company Fee			-			-
Nurse Services			-			-
Food Service / School Lunch			-			-
Payroll Services			-	7,465		-
Special Ed Services			-			-
Titlement Services (i.e. Title I)			-	22.000		_
Other Purchased / Professional / Consulting			=	33,936		=
TOTAL CONTRACTED SERVICES		-	-	55,428		-

otal Revenue		-	4,114,707	-	
otal Expenses		-	4,779,661	_	
et Income		-	(664,954)	_	
ctual Student Enrollment		_	865	_	
Cluar Student Emonnent	-	- 1	003	-	
	Quarter - 1/1	- 3/31	4th C	)uarter - 4/1 -	6/30
	Revised Budget	Variance	Original Budget	Revised Budget	Variance
SCHOOL OPERATIONS					
Board Expenses		-			
Classroom / Teaching Supplies & Materials		-	30,741		
Special Ed Supplies & Materials		-	,		
Textbooks / Workbooks		-	70,972		
Supplies & Materials other		-	33,148		
Equipment / Furniture		-	3,948		
Telephone		-	10,900		
Technology		-	248,691		
Student Testing & Assessment		-	3,000		
Field Trips		-	19,025		
Transportation (student)		-			
Student Services - other		-	490,426		
Office Expense		-	44,725		
Staff Development		-	33,248		
Staff Recruitment		-	6,412		
Student Recruitment / Marketing		-	2,500		
School Meals / Lunch		-			
Travel (Staff)		-	731		
Fundraising		-			
Other			<u>44,401</u>		
TOTAL SCHOOL OPERATIONS	-	-	1,042,868	-	
FACILITY OPERATION & MAINTENANCE					
Insurance		-	19,828		
Janitorial		-			
Building and Land Rent / Lease / Facility Finance Interest		-	32,500.00		
Repairs & Maintenance		-			
Equipment / Furniture		-	43,450		
Security		-	12,500		
Utilities		=			
TOTAL FACILITY OPERATION & MAINTENANCE	-	-	108,278	-	
DEPRECIATION & AMORTIZATION					
RESERVES / CONTINGENCY		_			

Total Revenue	-	-	4,114,707	-	-
Total Expenses	_	-	4,779,661	-	-
Net Income	-	-	(664,954)	-	-
Actual Student Enrollment	-	-	865	-	-
	Quarter - 1/1 - 3	3/31	4th Q	uarter - 4/1 -	6/30
	function in the		🔾	ua	0.00
	Revised		Original	Revised	
	⊉u <b>aBtedget</b> /1 - 3	3/6ariance	Budget	Budget	Variance
TOTAL EXPENSES		<u>-</u>	4,779,661	_	:
NET INCOME	<u>-</u>	<u>-</u> [	(664,954)	<u>-</u>	<u> </u>

Total Revenue	-	-	4,114,707	-	-	
Total Expenses Net Income Actual Student Enrollment	Quarter - 1/1 - -	- 3/31 <sub>-</sub> -	4,779,661 (664,954) 865	- - -	-	
	Quarter - 1/1 -	3/31	4th Quarter - 4/1 - 6/30			
	Revised Budget	Variance	Original Budget	Revised Budget	Variance	
ENROLLMENT - *School Districts Are Linked To Above Entries*						
Number of Districts:	-	-	1	-	_	
NYC CHANCELLOR'S OFFICE	-	-	865	-	_	
-	-	-	-	-	_	
-	-	-	-	-	-	
-	-	-	-	-	_	
-	-	-	-	-	-	
-	-	-	-	-	-	
<del>-</del>	-	-	-	-	_	
-	-	-	-	-	-	
- -	-	-	-	<u>-</u>	-	
- -		_	-			
	_	_	_	_		
_	_	_	_	_	_	
-	-	-	-	-	-	
-	-	-	-	-	-	
ALL OTHER School Districts: ( Weighted Avg )	-	-	-	_	-	
TOTAL ENROLLMENT	_	_	865	-	_	
· • · · · · · · · · · · · · · · · · · ·	_				_	
REVENUE PER PUPIL	<u>:</u>		4,757		<u>-</u>	
EXPENSES PER PUPIL	_	<u>-</u>	5,526	_	_	

			ACH	IEVEMEN.	Γ FIRST EA	ST NEW YO	ORK CHARTER SCHO
			Budget	/ Operatir	ıg Plan		
			•	•		2017-18	
Total Revenue		16,458,827	16,458,827	_	16,458,827	16,458,827	
	1 ' '		_				
Total Expenses Net Income Actual Student Enrollment		19,118,643 (2,659,816)	19,118,643 (2,659,816)	_	(19,118,643) (2,659,816)		
		(2,659,816) (2,659,816) - (2,659,816) (2,659,816)					
		Total Year			VARIANCE		
					l .		
		Original	Revised		Original Budget vs.	Revised Budget vs.	DESCRIPTION OF
		Budget	Budget	Variance	PY Budget	PY Budget	
REVENUE							
REVENUES FROM STATE SOURCES	2017-18					I	
	r Pupil Rate						
NYC CHANCELLOR'S OFFICE	14,527	12,565,855	12,565,855	-	12,565,855	12,565,855	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
_	-	-	-	-	-	-	
_			_		_		
_	_	_	_		-	-	
-	-	-	-	_	-	-	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
-	-	-	-	-	-	-	
-	-	-	-		-	-	
ALL OTHER School Districts: ( Weighted Avg )	-	-	-	-	-	- 10.505.055	
TOTAL Per Pupil Revenue (Weighted Average	14,527	12,565,855	12,565,855	-	12,565,855	12,565,855	
Per Pupil Funding) Special Education Revenue		1,445,844	1,445,844		1,445,844	1,445,844	
Grants		1,445,044	1,775,077		1,445,044	1,770,077	
Stimulus		-	-	_	-	-	
DYCD (Department of Youth and Community Deve	elopment)	-	-	-	-	-	
Other	-	-	-	-	-		
NYC DoE Rental Assistance			-				
Other	=	=	=	=	=		
TOTAL REVENUE FROM STATE SOURCES		14,011,699	14,011,699	-	14,011,699	14,011,699	
REVENUE FROM FEDERAL FUNDING							
IDEA Special Needs		-	-	-	- 1	-	
Title I		423,872	423,872	-	423,872	423,872	
Title Funding - Other		18,536	18,536	-	18,536	18,536	
School Food Service (Free Lunch)		-	-	-			
Grants			Page 25 of 61				

#### **ESCRIPTION OF ASSUMPTIONS**

	ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL								
	Budget / Operating Plan								
		Baaget	, operation						
					2017-18				
Total Revenue	16,458,827	16,458,827	-	16,458,827	16,458,827				
Total Expenses	19,118,643	19,118,643	-	(19.118.643)	(19,118,643)				
Net Income		(2,659,816)	_		(2,659,816)				
Actual Student Enrollment	( , , , , , , , , , , , , , , , , , , ,	( ),-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	( ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
				-					
	Total Year			VARIANCE					
				Original	Revised				
	Original	Revised		Budget vs.	Budget vs.	DESCRIPTION OF ASSUMPTIONS			
	Budget	Budget	Variance	PY Budget	PY Budget				
Charter School Program (CSP) Planning & Implementation	-	-	-	-	-				
Other	-	-	-	-	-				
Other	<u>-</u>	=	Ξ.	<u> </u>	<u>-</u>				
TOTAL REVENUE FROM FEDERAL SOURCES	442,408	442,408	-	442,408	442,408				
LOCAL and OTHER REVENUE									
Contributions and Donations	-	-	-	-	-				
Fundraising	-	-	-	-	- 1				
Erate Reimbursement	156,260	156,260	-	156,260	156,260				
Earnings on Investments	-	-	-	-	-				
Interest Income	-	-	-	-	-				
Food Service (Income from meals)	-	-	-	-	-				
Text Book	-	-	-	-	-				
OTHER	<u>1,848,460</u>	1,848,460	Ξ.	1,848,460	<u>1,848,460</u>				
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	2,004,720	2,004,720	-	2,004,720	2,004,720				
				10 430 07/	10.420.077				

<u>16,458,827</u> <u>16,458,827</u>

TOTAL REVENUE

		т	A 011		T FIDOT FA	OT NEW YO	NDV CHARTER SCHOOL
						SI NEW YO	ORK CHARTER SCHOOL
			Budget	/ Operatin	ig Plan	- 1	
						2017-18	
Total Revenue		16,458,827	16,458,827	-	16,458,827	16,458,827	
Total Expenses		19,118,643		-	ı	(19,118,643)	
Net Income			(2,659,816)	_		(2,659,816)	
Actual Student Enrollment		(2,000,010)	(=,000,010)		(=,000,010)	(2,000,010)	
			Total Year		VARI	ANCE	
					Original	Revised	
		Original	Revised		Budget vs.	Budget vs.	DESCRIPTION OF ASSUMPTIONS
		Budget	Budget	Variance	PY Budget		
EXPENSES	Ava No						
ADMINISTRATIVE STAFF PERSONNEL COSTS	Avg. No. of Positions						
Executive Management	4.00	2,062,205	2,062,205	-	(2,062,205)	(2,062,205)	
Instructional Management	-	-	-	-	-	-	
Deans, Directors & Coordinators	15.00	-	-	-	-	-	
CFO / Director of Finance	-	-	-	-	-	-	
Operation / Business Manager	3.00	-	-	-	-	-	
Administrative Staff	9.00	-	-	=	-	-	
TOTAL ADMINISTRATIVE STAFF	31.00	2,062,205	2,062,205	-	(2,062,205)	(2,062,205)	
INSTRUCTIONAL PERSONNEL COSTS							
Teachers - Regular	100.00	7,807,571	7,807,571		(7.807.571)	(7,807,571)	
Teachers - Regular Teachers - SPED	-				(7,007,071)	- (7,007,071)	
Substitute Teachers	_	_	_		_	_	
Teaching Assistants	10.00	_	_		_	_	
Specialty Teachers	-	_	-	_	_	-	
Aides	2.00	_	_	_	-	-	
Therapists & Counselors	5.00	-	-	-	-	-	
Other	4.00	1,690,444	1,690,444	-	(1,690,444)	(1,690,444)	
TOTAL INSTRUCTIONAL	121.00	9,498,015	9,498,015	-	(9,498,015)		
NON INCTRUCTIONAL PERCONNEL COSTS							
NON-INSTRUCTIONAL PERSONNEL COSTS	_	_	_		1		
Nurse Librarian	-	-	-	<u>-</u>	-	<u> </u>	
Custodian	-	<u> </u>			<del></del>	<del>- 1</del>	
Security	-	<u> </u>	_		_	<del></del>	
Other		1,300,515	1,300,515		(1,300,515)	(1,300,515)	
TOTAL NON-INSTRUCTIONAL	-	1,300,515	1,300,515		(1,300,515)		
SUBTOTAL PERSONNEL SERVICE COSTS	152.00	12,860,735	12,860,735	-	(12,860,73	(12,860,73	
		, 11, 12	, , , , , , ,		, ,,,,,,,	,,,,,,	
PAYROLL TAXES AND BENEFITS							
Payroll Taxes		38,973	38,973	-	(38,973)		
Fringe / Employee Benefits		1,392,637	Patg, £32,6637	-	[ (1,392,637)	(1,392,637)	

#### ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL **Budget / Operating Plan** 2017-18 16,458,827 | 16,458,827 **Total Revenue** 16,458,827 16,458,827 Total Expenses 19,118,643 19,118,643 (19,118,643) (19,118,643) Net Income (2,659,816) (2,659,816) (2,659,816) (2,659,816) Actual Student Enrollment VARIANCE **Total Year** Original Revised Budget vs. **DESCRIPTION OF ASSUMPTIONS** Original Revised Budget vs. PY Budget PY Budget Budget Budget Variance Retirement / Pension (1,431,610) (1,431,610) TOTAL PAYROLL TAXES AND BENEFITS 1,431,610 1,431,610 152.00 14.292.345 14.292.345 (14,292,34 (14,292,34 **TOTAL PERSONNEL SERVICE COSTS CONTRACTED SERVICES** Accounting / Audit 32,107 32,107 (32,107)(32,107)Legal 24,000 24,000 (24,000)(24,000)Management Company Fee **Nurse Services** Food Service / School Lunch 29,860 29,860 (29,860)(29,860)**Payroll Services** Special Ed Services Titlement Services (i.e. Title I) 135,745 135,745 (135,745)(135,745)Other Purchased / Professional / Consulting TOTAL CONTRACTED SERVICES 221,712

(221,712)

(221,712)

221,712

		ST NEW YO	ORK CHARTER SCHOO			
		Daagot	/ Operatin	9	2017-18	
otal Revenue	16,458,827	16,458,827	-	16,458,827	16,458,827	
otal Expenses	19,118,643	19,118,643	_	(19,118,643)		
et Income	(2,659,816)		_		(2,659,816)	
ctual Student Enrollment	(2,000,010)	(2,000,010)		(2,000,010)	(2,000,010)	
					'	
		Total Year		VARI	ANCE	
				Original	Revised	
	Original	Revised		Budget vs.	Budget vs.	DESCRIPTION OF
	Budget	Budget	Variance	PY Budget	PY Budget	
SCHOOL OPERATIONS						
Board Expenses	-	-	-	-	-	
Classroom / Teaching Supplies & Materials	122,965	122,965	-	(122,965)	(122,965)	
Special Ed Supplies & Materials	-	-	-	-	-	
Textbooks / Workbooks	283,888	283,888	-	(283,888)	(283,888)	
Supplies & Materials other	132,590	132,590	-	(132,590)	(132,590)	
Equipment / Furniture	15,790	15,790	-	(15,790)	(15,790)	
Telephone	43,600	43,600	-	(43,600)	(43,600)	
Technology	994,766	994,766	-	(994,766)	(994,766)	
Student Testing & Assessment	12,000	12,000	-	(12,000)	(12,000)	
Field Trips	76,100	76,100	-	(76,100)	(76,100)	
Transportation (student)	-	-	-	-	-	
Student Services - other	1,961,703	1,961,703	-	(1,961,703)	(1,961,703)	
Office Expense	178,900	178,900	-	(178,900)	(178,900)	
Staff Development	132,993	132,993	-	(132,993)	(132,993)	
Staff Recruitment	25,650	25,650	-	(25,650)	(25,650)	
Student Recruitment / Marketing	10,000	10,000	-	(10,000)	(10,000)	
School Meals / Lunch	-	-	-	-	-	
Travel (Staff)	2,925	2,925	-	(2,925)	(2,925)	
Fundraising	-	-	-	-	-	
Other	177,604	177,604	Ξ	(177,604)	(177,604)	
TOTAL SCHOOL OPERATIONS	4,171,473	4,171,473	-	(4,171,473)	(4,171,473)	
EACH ITY ODERATION & MAINTENANCE						
FACILITY OPERATION & MAINTENANCE	79,313	79,313		(79,313)	(79,313)	
Insurance Janitorial	79,313	79,313	-	(18,513)	(13,313)	
Building and Land Rent / Lease / Facility Finance Interest	130,000	130,000		(130,000)	(130,000)	
Repairs & Maintenance	130,000	100,000		(100,000)	(100,000)	
Equipment / Furniture	173,800	173,800		(173,800)	(173,800)	
Security	50,000	50,000		(50,000)	(50,000)	
Utilities		20,000		(55,555)	(55,555)	
TOTAL FACILITY OPERATION & MAINTENANCE	433,113	433,113	<u></u>	(433,113)	(433,113)	
DEPRECIATION & AMORTIZATION	-	-		_	-	
RESERVES / CONTINGENCY	-	-	-	-	-	

#### **DESCRIPTION OF ASSUMPTIONS**

	ACHIEVEMEN	IT FIRST EAST NEW YORK CHARTER SCHOOL	
	Budget / Operatir	ng Plan	
		2017-18	
Total Revenue	16,458,827 16,458,827 -	16,458,827   16,458,827	
Total Expenses	19,118,643 19,118,643 -	(19,118,643) (19,118,643)	
Net Income	(2,659,816) (2,659,816) -	(2,659,816) (2,659,816)	
Actual Student Enrollment			
	Total Year	VARIANCE	
		Original Revised	
	Original Revised	Budget vs. Budget vs. DESCRIPTION OF ASSUMPTION	ONS
	Budget Budget Variance	PY Budget PY Budget	
TOTAL EXPENSES	<u>19,118,643</u>   <u>19,118,643</u>   <u>-</u>	(13,110,04 (13,110,04	
NET INCOME	(2,659,816) (2,659,816) <u>-</u>	(2,659,816) (2,659,816)	

					ST NEW Y	ORK CHARTER SCHOOL
		Budget	/ Operatin	ıg Plan		
					2017-18	
Total Revenue	16,458,827	16,458,827		16,458,827	16,458,827	
Total Expenses	1	19,118,643	-	(19,118,643)		
Net Income		(2,659,816)	-		(2,659,816)	
Actual Student Enrollment						
		Total Year		VARIA	ANCE	
		10101 1001		Original	Revised	
	Original	Revised		Budget vs.		DESCRIPTION OF ASSUMPTIONS
	Budget	Budget	Variance	PY Budget	PY Budget	
NYC CHANCELLOR'S OFFICE						
- - -						
- ALL OTHER School Districts: ( Weighted Avg ) TOTAL ENROLLMENT						
REVENUE PER PUPIL						
EXPENSES PER PUPIL						

#### ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL

DO NOT ENTER BALANCE SHEET DATA ON THIS TEMPLATE

ALANCE SHEET 2017-18

Balance sheet data should for the Ed Corp:
Achievement FirstBrooklyn Charter Schools
should be entered on the template for
Achievement FirstBushwick Charter School.

**ASSETS** 

Prior Year	Q1	Q2	Q3	Q4
2016-17	As of 9/30	As of 12/31	As of 3/31	As of 6/30
-	-	-	-	<u>-</u>
-	-	-	-	-
-	-	-	-	-
	_	_	<u>-</u>	<u>=</u>
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### CURRENT ASSETS

Cash and cash equivalents
Grants and contracts receivable
Accounts receivables
Prepaid Expenses
Contributions and other receivables

**TOTAL CURRENT ASSETS** 

#### PROPERTY, BUILDING AND EQUIPMENT, net

#### **OTHER ASSETS**

#### **TOTAL ASSETS**

#### **LIABILITIES AND NET ASSETS**

#### **CURRENT LIABILITIES**

Accounts payable and accrued expenses
Accrued payroll and benefits
Deferred Revenue
Current maturities of long-term debt
Short Term Debt - Bonds, Notes Payable
Other

#### **TOTAL CURRENT LIABILITIES**

#### LONG-TERM DEBT and NOTES PAYABLE, net current maturities

**TOTAL LIABILITIES** 

#### **NET ASSETS**

Unrestricted

Temporarily restricted

**TOTAL NET ASSETS** 

**TOTAL LIABILITIES AND NET ASSETS** 

		TE	

## ACHIEVEMENT FIRST EAST NEW YORK

							2017	<b>'-18</b>
Total Revenue		3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses		3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income		(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment		844	865	(21)	855	865	(10)	846
		1st C	uarter - 7/1 -	9/30	2nd Q	uarter - 10/1 -	12/31	3rd (
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total ar								
Analysis' Section is Based on LAST ACTUAL Quarter Comp	oleted		Current			Current		
		Actual	Budget	Variance	Actual	Budget	Variance	Actual
REVENUE	I	71010.0			7101001		741.141.14	710000
REVENUE REVENUES FROM STATE SOURCES								
	Y Per Pupil Rate							
NYC CHANCELLOR'S OFFICE	14,527	3,214,825	3,141,464	73,361	3,065,379	3,141,464	(76,085)	3,063,835
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-			-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
-	-		-	-		-	-	
- ALL OTHER School Districts: ( Count = 0 )	-		-	-		-	-	
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527	3,214,825	3,141,464	73,361	3,065,379	3,141,464	(76,085)	3,063,835
Special Education Revenue	14,327	292,778	361,461	(68,683)	339,180	361,461	(22,281)	472,775
Grants		202,110	301,401	(00,000)	000,100	301,401	(22,201)	472,773
Stimulus			-	- 1		-	- [	
DYCD (Department of Youth and Community Development)			-	-		-	-	
Other			-	-		-	-	
NYC DoE Rental Assistance			-	-		-	- 1	
Other			-	- 1		-	- 1	2,748
TOTAL REVENUE FROM STATE SOURCES		3,507,603	3,502,925	4,678	3,404,559	3,502,925	(98,366)	3,539,358
REVENUE FROM FEDERAL FUNDING								
IDEA Special Needs			_ [	- 1		_ [	- 1	
Title I			105,968	(105,968)	74,581	105,968	(31,387)	203,767
Title Funding - Other			4,634	(4,634)	34,038	4,634	29,404	200,707
School Food Service (Free Lunch)				(1,001)	42,792		42,792	36,939
Grants					, , 02		,,	50,000
Charter School Program (CSP) Planning & Implementation			-	-		-	-	
Other			-	-	5,550	-	5,550	10,000
Otilel	Pa	g <del>e 55 01 0 1</del>	-	-	5,550	-	5,550	10,0

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## ACHIEVEMENT FIRST EAST NEW YORK

						2017	'-18
Total Revenue	3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses	3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income	(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment	844	865	(21)	855	865	(10)	846
	1st Quarter - 7/1 - 9/30			2nd Q	uarter - 10/1 -	12/31	3rd C
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance							
Analysis' Section is Based on LAST ACTUAL Quarter Completed	Current				Current		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual
Other		-	-		-	-	
TOTAL REVENUE FROM FEDERAL SOURCES	-	110,602	(110,602)	156,961	110,602	46,359	250,706
LOCAL and OTHER REVENUE							
Contributions and Donations		-	-		-	-	
Fundraising		-	-		-	-	
Erate Reimbursement		39,065	(39,065)		39,065	(39,065)	
Earnings on Investments		-	-		-	-	
Interest Income		-	-		-	-	
Food Service (Income from meals)		-			-	-	
Text Book		-	- (400 445)		-	- (400,445)	
OTHER		462,115	(462,115)		462,115	(462,115)	
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	-	501,180	(501,180)	-	501,180	(501,180)	-
TOTAL REVENUE	2 507 602	4 444 707	(607.404)	2 564 520	4 444 707	(EE2 407)	2 700 064
IUIAL REVENUE	<u>3,507,603</u>	4,114,707	(607,104)	3,561,520	4,114,707	<u>(553,187)</u>	3,790,064

## **QUARTER 4**

## ACHIEVEMENT FIRST EAST NEW YORK

							2017	
Total Revenue		3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses		3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income		(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment		844	865	(21)	855	865	(10)	846
		1st C	uarter - 7/1 -	9/30	2nd Q	uarter - 10/1 -	12/31	3rd (
*NOTE: Enrollment, Revenue and Expediture Data IN th								
Analysis' Section is Based on LAST ACTUAL Qua	rter Completed		Current			Current		
		Actual	Budget	Variance	Actual	Budget	Variance	Actual
		Actual	Duaget	Variance	Actual	Duuget	Variance	Actual
EXPENSES	Quarter 4							
ADMINISTRATIVE STAFF PERSONNEL COSTS	No. of Positions	204.062	E1E EE1	104 400	200 400	E1E EE1	106.074	400.040
Executive Management	3.00	391,063	515,551	124,488	389,480	515,551	126,071	402,312
Instructional Management Deans, Directors & Coordinators	20.00		-			-	-	
CFO / Director of Finance	20.00		-	-		-	-	
Operation / Business Manager	3.00							
Administrative Staff	14.00							
TOTAL ADMINISTRATIVE STAFF	40.00	391,063	515,551	124,488	389,480	515,551	126,071	402,312
	40.00	391,003	515,551	124,400	369,460	515,551	120,071	402,312
INSTRUCTIONAL PERSONNEL COSTS								
Teachers - Regular	91.00	1,466,120	1,951,893	485,773	1,412,346	1,951,893	539,547	1478127
Teachers - SPED	-		-	-		-	-	
Substitute Teachers	-		-	-		-	-	
Teaching Assistants	7.00	1,455	-	(1,455)	(2,364)	-	2,364	
Specialty Teachers	-		-	-		-	-	
Aides			-	-		-	-	
Therapists & Counselors	5.00	200 474	- 100 011	- 100 110	202 744	- 100 011	- 440.007	040404
Other	- 100.00	299,471	422,611	123,140	308,744	422,611	113,867	340,164
TOTAL INSTRUCTIONAL	103.00	1,767,046	2,374,504	607,458	1,718,726	2,374,504	655,778	1,818,291
NON-INSTRUCTIONAL PERSONNEL COSTS								
Nurse	-		-	-		-	-	
Librarian	-		-	-		-	-	
Custodian			-	-		-	-	
Security			-	-		-	-	
Other	3.00	<u>248,510</u>	<u>325,129</u>	<u>76,619</u>	<u>252,867</u>	325,129	<u>72,262</u>	<u>267,544</u>
TOTAL NON-INSTRUCTIONAL	3.00	248,510	325,129	76,619	252,867	325,129	72,262	267,544
SUBTOTAL PERSONNEL SERVICE COSTS	146.00	2,406,619	3,215,184	808,565	2,361,073	3,215,184	854,111	2,488,147
PAYROLL TAXES AND BENEFITS								
Pavroll Taxes		7,101	9,743	2,642		9,743	9,743	7,655
Fringe / Employee Benefits		215,159	348,159	133,000		348,159	348,159	318,577
Retirement / Pension		2.0,100		- 100,000				5.0,0.7
TOTAL PAYROLL TAXES AND BENEFITS		222,260	357,903	135,643	_	357,903	357,903	326,232
TOTAL PERSONNEL SERVICE COSTS	146.00	2,628,879	3,573,086	944,207	2,361,073	3,573,086	1,212,013	2,814,379

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### ACHIEVEMENT FIRST EAST NEW YORK

						2017	<b>'-18</b>
Total Revenue	3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses	3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income	(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment	844	865	(21)	855	865	(10)	846
	1st Quarter - 7/1 - 9/30 2nd Quarter - 10/1 - 12/31				12/31	3rd C	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed							
Analysis occion is bused on EACT ACTUAL Quarter completed		Current			Current		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual
CONTRACTED SERVICES							
Accounting / Audit		8,027	8,027	7,060	8,027	967	
Legal		6,000	6,000	200,976	6,000	(194,976)	
Management Company Fee		-	-		-	-	
Nurse Services		-	-		-	-	
Food Service / School Lunch		-	-		-	-	
Payroll Services	4,028	7,465	3,437	6,816	7,465	649	6,777
Special Ed Services		-	-		-	-	
Titlement Services (i.e. Title I)		-	-		-	-	
Other Purchased / Professional / Consulting	<u>34,535</u>	33,936	(599)	<u>27,219</u>	33,936	<u>6,717</u>	40,597
TOTAL CONTRACTED SERVICES	38,563	55,428	16,865	242,071	55,428	(186,643)	47,374

#### **QUARTER 4**

## ACHIEVEMENT FIRST EAST NEW YORK

						2017	-18
Total Revenue Total Expenses Net Income Actual Student Enrollment	3,507,603 3,617,821 (110,218) 844	4,114,707 4,779,661 (664,954) 865	(607,104) 1,161,840 554,736 (21)	3,561,520 3,369,532 191,988 855	4,114,707 4,779,661 (664,954) 865	(553,187) 1,410,129 856,942 (10)	3,790,064 3,620,489 169,575 846
	1st 0	Quarter - 7/1 -	9/30	2nd Q	uarter - 10/1 -	12/31	3rd (
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed		Current			Current		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual
SCHOOL OPERATIONS							
Board Expenses		-	-		-	-	
Classroom / Teaching Supplies & Materials	20,038	30,741	10,703	8,759	30,741	21,982	18,757
Special Ed Supplies & Materials		-	-		-	-	
Textbooks / Workbooks	35,831	70,972	35,141	43,814	70,972	27,158	61,726
Supplies & Materials other	44,423	33,148	(11,276)	24,464	33,148	8,684	11,903
Equipment / Furniture	16	3,948	3,932	6,179	3,948	(2,232)	620
Telephone	3,630	10,900	7,270	6,221	10,900	4,679	6,015
Technology	281,607	248,691	(32,916)	155,848	248,691	92,843	119,132
Student Testing & Assessment	24	3,000	2,976	644	3,000	2,356	299
Field Trips	69	19,025	18,956	10,696	19,025	8,329	20,909
Transportation (student)		-	-	,	-	-	•
Student Services - other	364,239	490,426	126,187	376,125	490,426	114,301	415,397
Office Expense	31,112	44,725	13,613	48,844	44,725	(4,119)	41,532
Staff Development	4,013	33,248	29,235	38,955	33,248	(5,707)	25,401
Staff Recruitment	4,749	6,412	1,663	10,186	6,412	(3,774)	5,381
Student Recruitment / Marketing	.,	2,500	2,500	411	2,500	2,089	154
School Meals / Lunch		-,	_,===		-,	_,,,,,	
Travel (Staff)	739	731	(8)	2,424	731	(1,693)	1,777
Fundraising	, , ,		-	_,	-	(1,000)	.,
Other	9,658	44,401	34,743	9,965	44,401	34,436	20,943
TOTAL SCHOOL OPERATIONS	800,148	1,042,868	242,720	743,535	1,042,868	299,333	749,946
TOTAL SCHOOL OF ERATIONS	000,140	1,042,000	242,720	740,000	1,042,000	299,000	743,340
FACILITY OPERATION & MAINTENANCE							
Insurance	10,158	19,828	9,670	10,250	19,828	9,578	10,250
Janitorial		-	-	1,765	-	(1,765)	(991)
Building and Land Rent / Lease / Facility Finance Interest	34,039	32,500	(1,539)	3,496	32,500	29,004	(4,993)
Repairs & Maintenance	11,816	-	(11,816)	336	-	(336)	133
Equipment / Furniture	20,746	43,450	22,704	25,811	43,450	17,639	15,309
Security	7,398	12,500	5,102	19,344	12,500	(6,844)	16,848
Utilities		=	-		=	=	
TOTAL FACILITY OPERATION & MAINTENANCE	84,157	108,278	24,121	61,002	108,278	47,276	36,556
DEPRECIATION & AMORTIZATION		-					
RESERVES / CONTINGENCY	66,074		(66,074)	(38,149)		38,149	(27,766)
TOTAL EXPENSES	3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
	Pag <del>e 37 of 61</del>	.,,	1,101,040	5,000,002		.,,.20	5,020,400

QUARTER 4				ACHIEVE	MENT FIRS	T EAST N	EW YORK (
					Ві	udget / Op	erating Pla
						201	7-18
Total Revenue	3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses	3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income	(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment	844	865	(21)	855	865	(10)	846
	1st C	Quarter - 7/1 -	9/30	2nd Q	uarter - 10/1 -	12/31	3rd C
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance							
Analysis' Section is Based on LAST ACTUAL Quarter Completed		_			_		
	l	Current			Current		l
	Actual	Budget	Variance	Actual	Budget	Variance	Actual

(110,218)

(664,954)

554,736

(664,954)

<u>191,988</u>

856,942

169,575

NET INCOME

QUARTER 4				ACHIEVE		•	ENAITING PENSAI PETENSING Plan
						2017	_
Total Revenue	3,507,603	4,114,707	(607,104)	3,561,520	4,114,707	(553,187)	3,790,064
Total Expenses	3,617,821	4,779,661	1,161,840	3,369,532	4,779,661	1,410,129	3,620,489
Net Income	(110,218)	(664,954)	554,736	191,988	(664,954)	856,942	169,575
Actual Student Enrollment	844	865	(21)	855	865	(10)	846
							3rd C
	1st Quarter - 7/1 - 9/30 2nd Quarter - 10/1 - 12					12/31	3rd C
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed		0			0		
	Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual
ENROLLMENT - *School Districts Are Linked To Above Entries*  NYC CHANCELLOR'S OFFICE	844	865	(21)	855	865	(10)	846
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865

4,757

5,526

844

4,156

4,287

(21)

(601)

1,239

855

4,166

3,941

865

<u>4,757</u>

5,526

(10)

(591)

<u>1,585</u>

846

4,480

4,280

ALL OTHER School Districts: ( Count = 0 )

TOTAL ENROLLMENT

REVENUE PER PUPIL

**EXPENSES PER PUPIL** 

QUARTER 4		CHARTER	SCHOOL			
		n				
Total Revenue		4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses		4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income		(664,954)	834,529	(315,724)	(664,954)	349,230
Actual Student Enrollment		865	(19)	836	865	(29)
*NOTE: Francillar and Bossania and Francilitum Bate IN the ITetal	and Marianas	Quarter - 1/1 -	3/31	4th C	)uarter - 4/1 -	6/30
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total Analysis' Section is Based on LAST ACTUAL Quarter Co						
Analysis occitor is based on East Astone Quarter so	Current			Current		
		Budget	Variance	Actual	Budget	Variance
REVENUE						
REVENUES FROM STATE SOURCES	OV Dev Devell Dete					
Per Pupil Revenue  NYC CHANCELLOR'S OFFICE	CY Per Pupil Rate	3,141,464	(77,629)	2,982,484	3,141,464	(158,980)
INTO CHANCELLOR'S OFFICE	14,527	3,141,404	(77,029)	2,902,404	3, 14 1,404	(156,960)
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-	-	-	-		-	-
- ALL OTHER School Districts: ( Count = 0 )	-	-			-	
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding	14,527	3,141,464	(77,629)	2,982,484	3,141,464	(158,980)
Special Education Revenue	,	361,461	111,314	382,791	361,461	21,330
Grants						
Stimulus		-	-		-	-
DYCD (Department of Youth and Community Development) Other		-	-		-	-
NYC DoE Rental Assistance		-	-		-	
Other		_	2,748	2,219	-	2,219
TOTAL REVENUE FROM STATE SOURCES		3,502,925	36,433	3,367,494	3,502,925	(135,431)
REVENUE FROM FEDERAL FUNDING					'	
IDEA Special Needs		-	-		-	-
Title I		105,968	97,799	92,783	105,968	(13,185)
Title Funding - Other		4,634	(4,634)		4,634	(4,634)
School Food Service (Free Lunch)			36,939	59,812	-	59,812
Grants Charter School Program (CSP) Planning & Implementation						
Other		<del>-</del>	10,000		-	-
0.0101	Page 40 of 61		10,000		-	

QUARTER 4	CHARTER	SCHOOL			
	n				
Total Revenue	4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses	4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income	(664,954)	834,529	(315,724)	(664,954)	349,230
Actual Student Enrollment	865	865 (19)		865	(29)
	Quarter - 1/1 -	3/31	4th C	Quarter - 4/1 -	6/30
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed					
·	Current Budget	Variance	Actual	Current Budget	Variance
Other	- Budget	-	Aotuui	- Jaaget	-
TOTAL REVENUE FROM FEDERAL SOURCES	110,602	140,104	152,595	110,602	41,993
LOCAL and OTHER REVENUE					
Contributions and Donations	-	-		-	-
Fundraising	-	-		-	-
Erate Reimbursement	39,065	(39,065)		39,065	(39,065
Earnings on Investments		-		-	
Interest Income		-		-	
Food Service (Income from meals)		-		-	-
Text Book	-	-		-	-
OTHER	<u>462,115</u>	(462,115)		462,115	(462,115
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	501,180	(501,180)	-	501,180	(501,180)
TOTAL REVENUE	4 444 707	(224 642)	2 520 000	4 444 707	/EQA 649
OTAL REVENUE	<u>4,114,707</u>	(324,643)	3,520,089	4,114,707	(594,618

QUARTER 4		CHARTER	SCHOOL			
		n				
Total Revenue		4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses		4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income Actual Student Enrollment		(664,954) 865	834,529 (19)	(315,724) 836	(664,954) 865	349,230 (29)
Actual Student Enrollment		000	(19)	036	005	(29)
		Quarter - 1/1 -	3/31	4th C	Quarter - 4/1 -	6/30
*NOTE: Enrollment, Revenue and Expediture Data IN th	e 'Total and Variance	gaarto				0,00
Analysis' Section is Based on LAST ACTUAL Qua						
		Current	Variance	A -41	Current	Vanianaa
		Budget	Variance	Actual	Budget	Variance
EXPENSES	Quarter 4					
ADMINISTRATIVE STAFF PERSONNEL COSTS  Executive Management	No. of Positions	515,551	113,239	417,626	515,551	97,925
Instructional Management	3.00	310,001	113,239	417,020	313,331	91,920 -
Deans, Directors & Coordinators	20.00	-	-		-	_
CFO / Director of Finance	-	-	-		-	-
Operation / Business Manager	3.00	-	-		-	-
Administrative Staff	14.00	=	=		=	
TOTAL ADMINISTRATIVE STAFF	40.00	515,551	113,239	417,626	515,551	97,925
INSTRUCTIONAL PERSONNEL COSTS						
Teachers - Regular	91.00	1,951,893	473,766	1,453,334	1,951,893	498,559
Teachers - SPED Substitute Teachers	-	-	-		-	-
Teaching Assistants	7.00	-	-			-
Specialty Teachers	-	-	-		-	-
Aides	-	-	-		-	-
Therapists & Counselors	5.00	-	-		-	-
Other	=	422,611	82,447	348,634	422,611	73,977
TOTAL INSTRUCTIONAL	103.00	2,374,504	556,213	1,801,968	2,374,504	572,536
NON-INSTRUCTIONAL PERSONNEL COSTS						
Nurse	-	-	-		-	-
Librarian	-	-	-		-	-
Custodian Security	-		-			
Other	3.00	325,129	57,585	263,998	325,129	61,131
TOTAL NON-INSTRUCTIONAL	3.00	325,129	57,585	263,998	325,129	61,131
SUBTOTAL PERSONNEL SERVICE COSTS	146.00	3,215,184	727,037	2,483,592	3,215,184	731,592
PAYROLL TAXES AND BENEFITS			,	. ,	. ,	•
Payroll Taxes		9,743	2,088	7,682	9,743	2,061
Fringe / Employee Benefits		348,159	29,582	186,472	348,159	161,687
Retirement / Pension		=	-		-	=
TOTAL PAYROLL TAXES AND BENEFITS		357,903	31,671	194,154	357,903	163,749
TOTAL PERSONNEL SERVICE COSTS	146.00	3,573,086	758,707	2,677,746	3,573,086	895,340
	Page 42 of 61					· · ·

QUARTER 4	CHARTER	SCHOOL			
	n				
Total Revenue	4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses	4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income	(664,954)	834,529	(315,724)	(664,954)	349,230
Actual Student Enrollment	865	(19)	836	865	(29)
	Quarter - 1/1 - 3/31 4th Quarter - 4				6/30
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	CHARTER SCHOOL				
	n Current			Current	
	Budget	Variance	Actual	Budget	Variance
CONTRACTED SERVICES					
Accounting / Audit	8,027	8,027		8,027	8,027
Legal	6,000	6,000		6,000	6,000
Management Company Fee	-	-		-	-
Nurse Services	-	-		-	-
Food Service / School Lunch	-	-		-	-
Payroll Services	7,465	688	5,193	7,465	2,272
Special Ed Services	-	-		-	-
Titlement Services (i.e. Title I)	-	-		-	-
Other Purchased / Professional / Consulting	33,936	(6,661)	54,125	33,936	(20,189)
TOTAL CONTRACTED SERVICES	55,428	8,054	59,318	55,428	(3,890)

QUARTER 4	CHARTER S	SCHOOL			
Total Revenue	4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses	4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income	(664,954)	834,529	(315,724)	(664,954)	349,230
Actual Student Enrollment	865	(19)	836	865	(29)
	Quarter - 1/1 -	2/24	4th C	Quarter - 4/1 -	6/20
*NOTE: Envellment Devenue and Evnediture Date IN the 'Tatal and Variance	Quarter - 1/1 -	3/31	401 6	tuarter - 4/1 -	6/30
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed					
Analysis Section is based on LAST ACTUAL Quarter Completed	Current			Current	
	Budget	Variance	Actual	Budget	Variance
SCHOOL OPERATIONS	,				
Board Expenses		_		_	
Classroom / Teaching Supplies & Materials	30,741	11,984	44.426	30,741	(13,685)
Special Ed Supplies & Materials	-	- 11,001	11,120	-	(10,000)
Textbooks / Workbooks	70,972	9,246	137,063	70,972	(66,091)
Supplies & Materials other	33,148	21,245	3,538	33,148	29,610
Equipment / Furniture	3,948	3,328	3,471	3,948	477
Telephone	10,900	4,885	5,444	10,900	5,456
Technology	248,691	129,559	256,290	248,691	(7,599)
Student Testing & Assessment	3,000	2,701		3,000	3,000
Field Trips	19,025	(1,884)	26,933	19,025	(7,908)
Transportation (student)	-	-		-	-
Student Services - other	490,426	75,029	383,446	490,426	106,980
Office Expense	44,725	3,193	52,812	44,725	(8,087)
Staff Development	33,248	7,847	29,440	33,248	3,808
Staff Recruitment	6,412	1,031	1,035	6,412	5,377
Student Recruitment / Marketing School Meals / Lunch	2,500	2,346	3,034	2,500	(534)
Travel (Staff)	731	(1,046)	1,380	731	(649)
Fundraising	- 751	(1,040)	1,500	751	(0-3)
Other	44,401	23,458	(10,306)	44,401	54,707
TOTAL SCHOOL OPERATIONS	1,042,868	292,922	938,006	1,042,868	104,862
	1,012,000	202,022	000,000	1,012,000	101,002
FACILITY OPERATION & MAINTENANCE	40.000	0.570	0.704	10.000	40.007
Insurance	19,828	9,578	6,791	19,828	13,037
Janitorial   Building and Land Rent / Lease / Facility Finance Interest	32,500	991 37,493	33,677	32,500	(1,177)
Repairs & Maintenance	32,300	(133)	38,461	32,300	(38,461)
Equipment / Furniture	43,450	28,141	38,196	43,450	5,254
Security	12,500	(4,348)	18,434	12,500	(5,934)
Utilities		- ( .,5 .5)	. 5, . 5 1		-
TOTAL FACILITY OPERATION & MAINTENANCE	108,278	71,722	135,559	108,278	(27,281)
DEPRECIATION & AMORTIZATION	-	-		-	-
RESERVES / CONTINGENCY	-	27,766	25,184	-	(25,184)
TOTAL EXPENSES	4,779,661	1,159,172	3,835,813	4,779,661	943,848
Page 44 of 61					

QUARTER 4	CHARTER SCHOOL GHARTER SCHOOL					
	n					
Total Revenue	4,114,707	(324,643)	3,520,089	4,114,707	(594,618)	
Total Expenses	4,779,661	1,159,172	3,835,813	4,779,661	943,848	
Net Income	(664,954)	834,529	(315,724)	(664,954)	349,230	
Actual Student Enrollment	865	(19)	836	865	(29)	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Quarter - 1/1 - 3 Quarter - 1/1 - 3 Current	4th Quarter - 4/1 - 6/30  Current				
	Budget	Variance	Actual	Budget	Variance	
NET INCOME	(664,954)	834,529	(315,724)	(664,954)	349,230	

QUARTER 4	6HARTER	SCHOOL			
	n				
Total Revenue	4,114,707	(324,643)	3,520,089	4,114,707	(594,618)
Total Expenses	4,779,661	1,159,172	3,835,813	4,779,661	943,848
Net Income	(664,954)	834,529	(315,724)	(664,954)	349,230
Actual Student Enrollment	865	(19)	836	865	(29
	Quarter - 1/1 -	, ,,			
	Quarter - 1/1 -		4th C	Quarter - 4/1 -	6/30
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance		0,01	4.11 6	tuartor 471	0,00
Analysis' Section is Based on LAST ACTUAL Quarter Completed					
	Current			Current	
	Budget	Variance	Actual	Budget	Variance
ENROLLMENT - *School Districts Are Linked To Above Entries*					
NYC CHANCELLOR'S OFFICE	865	(19)	836	865	(29
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ALL OTHER School Districts: ( Count = 0 )	-	-	-	-	-
TOTAL ENROLLMENT	<u>865</u>	<u>(19)</u>	<u>836</u>	<u>865</u>	(29
REVENUE PER PUPIL	<u>4,757</u>	(277)	<u>4,211</u>	<u>4,757</u>	<u>(546</u>
EXPENSES PER PUPIL	5,526	1,246	4,588	5,526	937

QUARTER 4		ĺ		-	CHIEVEME	NT FIRST	EAST NEW	YORK CH	ARTER
		1		-			get / Operat		
							2017-18		
Total Revenue		14,379,276	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,8
Total Expenses		14,443,655	19,118,643	4,674,988	19,118,643	4,674,988	19,118,643	4,674,988	19,118,6
Net Income		(64,379)		2,595,437	(2,659,816)		(2,659,816)	2,595,437	(2,659,8
Actual Student Enrollment		836	865	(29)		, .	865	(29)	
							AND VARIAN		S
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Tota			Current	Actual	•	Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Co		Budget	VS.	Current	vs.	Budget	VS.	Origina	
		Actual	(Current Quarter)	Current Budget	Budget - TY	Current Budget TY	(Current Quarter)	Original Budget	Budget -
		Actual	Quarter)	Buuget		Budget 11	Quarter)	Buugei	
REVENUES FROM STATE SOURCES									
REVENUES FROM STATE SOURCES Per Pupil Revenue	CY Per Pupil Rate								
NYC CHANCELLOR'S OFFICE	14,527	12,326,523	12,565,855	(239,332)	12,565,855	(239,332)	12,565,855	(239,332)	12,565,8
-	- 14,027	12,020,020	- 12,000,000	(200,002)	12,000,000	(200,002)	-	(200,002)	12,000,0
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ALL OTHER School Districts: ( Count = 0 )	_	-	-	_	_	-	-	_	
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding	) 14,527	12,326,523	12,565,855	(239,332)	12,565,855	(239,332)	12,565,855	(239,332)	12,565,8
Special Education Revenue		1,487,524	1,445,844	41,680	1,445,844	41,680	1,445,844	41,680	1,445,8
Grants									
Stimulus		_	-	-	-	-	-	-	
DYCD (Department of Youth and Community Development)		-	-	-	-	-	-	-	
Other		_	-	-	-	-	-	-	
NYC DoE Rental Assistance		-	-	-	-	-	-		
Other		4,967	=	4,967	=	4,967	=	4,967	
TOTAL REVENUE FROM STATE SOURCES		13,819,014	14,011,699	(192,685)	14,011,699	(192,685)	14,011,699	(192,685)	14,011,6

#### REVENUE FROM FEDERAL FUNDING

IDEA Special Needs
Title I
Title Funding - Other
School Food Service (Free Lunch)

Grants

Charter School Program (CSP) Planning & Implementation

Other

ı	_	_	_	_		_	_	
	4,967	_	4,967	=	4,967	=	4,967	
İ	13,819,014	14,011,699	(192,685)	14,011,699	(192,685)	14,011,699	(192,685)	14,011,
I	-	-	_	-	-	-	-	
İ	371,131	423,872	(52,741)	423,872	(52,741)	423,872	(52,741)	423,
İ	34,038	18,536	15,502	18,536	15,502	18,536	15,502	18,
İ	139,543	-	139,543	-	139,543	-	139,543	
I								
I	-	-	-	-	-	-	-	
	15,550 age 47 of 61	-	15,550	-	15,550	-	15,550	
	age +1 or or							

	_							
QUARTER 4			A	ACHIEVEME	ENT FIRST	<b>EAST NEW</b>	YORK CH	IARTER
					Bud	get / Opera	ting Plan	
						2017-1	8	
Total Revenue	14,379,276	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458
Total Expenses	14,443,655	19,118,643	4,674,988	19,118,643	4,674,988	19,118,643	4,674,988	19,118
Net Income	(64,379)	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659
Actual Student Enrollment	836	865	(29)			865	(29)	1 '
					TOTALS	AND VARIAN	ICE ANALYS	IS
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance		Current	Actual		Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Completed		Budget	vs.	Current	vs.	Budget	vs.	Origi
·		(Current	Current	Budget - TY	Current	(Current	Original	Budget
	Actual	Quarter)	Budget		Budget TY	Quarter)	Budget	
Other	-	Ξ	=	=	=	_	_	
TOTAL REVENUE FROM FEDERAL SOURCES	560,262	442,408	117,854	442,408	117,854	442,408	117,854	442
LOCAL and OTHER REVENUE								
Contributions and Donations	-	-	-	-	-	-	-	
Fundraising	-	-	-	-	-	-	-	
Erate Reimbursement	-	156,260	(156,260)	156,260	(156,260)	156,260	(156,260)	156
Earnings on Investments	-	-	-	-	-	-	-	
Interest Income	-	-	-	-	-	-	-	
Food Service (Income from meals)	-	-		-	-	-	-	
Text Book	-	-	<u>-</u>	-	-	-	-	
OTHER	<u> </u>	1,848,460	(1,848,460)		(1,848,460)		(1,848,460)	
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	-	2,004,720	(2,004,720)	2,004,720	(2,004,720)	2,004,720	(2,004,720)	2,004

TOTAL REVENUE

<u>14,379,276</u> <u>16,458,827</u> <u>(2,079,551)</u> <u>16,458,827</u> <u>(2,079,551)</u> <u>16,458,827</u> <u>(2,079,551)</u> <u>16,458,827</u>

QO/III/ P				-		Buc	dget / Opera	iting Plan	<b></b>
							2017-1	8	
Total Revenue Total Expenses Net Income Actual Student Enrollment		14,379,276 14,443,655 (64,379) 836	16,458,827 19,118,643 (2,659,816) 865	(2,079,551) 4,674,988 2,595,437 (29)	19,118,643 (2,659,816)	(2,079,551) 4,674,988 2,595,437	19,118,643	(2,079,551) 4,674,988 2,595,437 (29)	19,118 (2,659
			C	A -4I			S AND VARIAN		is
*NOTE: Enrollment, Revenue and Expediture Data IN th Analysis' Section is Based on LAST ACTUAL Qua		Actual	Current Budget (Current Quarter)	Actual vs. Current Budget	Current Budget - TY	Actual vs. Current Budget TY	Original Budget (Current Quarter)	Actual vs. Original Budget	Origi Budget
EXPENSES	Quarter 4								
ADMINISTRATIVE STAFF PERSONNEL COSTS	No. of Positions								
Executive Management	3.00	1,600,481	2,062,205	461,724	2,062,205	461,724	2,062,205	461,724	2,062
Instructional Management	-	-	-	-	-	-	-	-	
Deans, Directors & Coordinators	20.00	-	-	-	-	-	-		
CFO / Director of Finance	-	-	-	-	-	-	-		
Operation / Business Manager	3.00	_	-	-	-	-	-	-	
Administrative Staff	14.00	1 000 404		- 404 704		- 104 704		104 704	0.000
TOTAL ADMINISTRATIVE STAFF	40.00	1,600,481	2,062,205	461,724	2,062,205	461,724	2,062,205	461,724	2,062
INSTRUCTIONAL PERSONNEL COSTS									
Teachers - Regular	91.00	5,809,927	7,807,571	1,997,644	7,807,571	1,997,644	7,807,571	1,997,644	7,807
Teachers - SPED	-	-	-	-	-	-	-	-	
Substitute Teachers	-	- (222)	-	-	-	-	-	-	
Teaching Assistants	7.00	(909)	-	909	-	909	-	909	
Specialty Teachers	-	<u> </u>	-	-	-	-	<del></del>	<del>-</del>	
Aides Therapists & Counselors	5.00		-	-	-	_	<del>-</del>	-	
Other	5.00	1,297,013	1,690,444	393,431	1,690,444	393,431	1,690,444	393,431	1,690
TOTAL INSTRUCTIONAL	103.00	7,106,031	9,498,015	2,391,984	9,498,015	2,391,984		2,391,984	9,498
	103.00	7,100,031	9,490,013	2,391,904	9,490,015	2,391,904	9,490,013	2,391,904	9,490
NON-INSTRUCTIONAL PERSONNEL COSTS									
Nurse	-	-	-	-	-	-	-	-	
Librarian	-	-	-	-	-	-	<del>-</del>		
Custodian	-		-	-	-	-	<del>-</del>	-	
Security	2.00	1 022 010	1 200 515	267 506	1 200 515	267 506	1 200 515	267 506	1 200
Other TOTAL NON-INSTRUCTIONAL	3.00	1,032,919 1,032,919	1,300,515 1,300,515	267,596 267,596	1,300,515 1,300,515	267,596 267,596		267,596 267,596	
TOTAL NON-INSTRUCTIONAL			1,300,515	267,596		207,590		207,590	1,300
SUBTOTAL PERSONNEL SERVICE COSTS	146.00	9,739,431	12,860,735	3,121,304	12,860,735	3,121,304	12,860,735	3,121,304	12,860
PAYROLL TAXES AND BENEFITS									
Payroll Taxes		22,438	38,973	16,535	38,973	16,535			
Fringe / Employee Benefits		720,208	1,392,637	672,429	1,392,637	672,429	1,392,637	672,429	1,392
Retirement / Pension		=	=	=	=	=	=	=	
TOTAL PAYROLL TAXES AND BENEFITS		742,646	1,431,610	688,964	1,431,610	688,964	1,431,610	688,964	1,431
TOTAL PERSONNEL SERVICE COSTS	146.00	10,482,077	14,292,345	3,810,268	14,292,345	3,810,268	14,292,345	3,810,268	14,292
TOTAL FERGUNNEL SERVICE COSTS	140.00	Page 49 of 61	1-1,202,0-0	0,010,200	1-1,202,0-70	0,010,200	1 1 1,202,070		17,202

Page 49 of 61

**ACHIEVEMENT FIRST EAST NEW YORK CHARTER** 

**QUARTER 4** 

QUARTER 4	ACHIEVEMENT FIRST EAST NEW YORK CHARTER					IARTER		
	_				Bud	lget / Opera	ating Plan	
						2017-1	8	
Total Revenue	14,379,276	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,
Total Expenses	14,443,655	19,118,643	4,674,988	19,118,643	4,674,988	19,118,643	4,674,988	19,118,
Net Income	(64,379)	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,
Actual Student Enrollment	836	865	(29)			865	(29)	
					TOTALS	AND VARIA	NCE ANALYS	IS
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance		Current	Actual		Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Completed		Budget	vs.	Current	vs.	Budget	vs.	Origir
		(Current	Current	Budget - TY		(Current	Original	Budget
	Actual	Quarter)	Budget		Budget TY	Quarter)	Budget	
CONTRACTED SERVICES								
Accounting / Audit	7,060	32,107	25,047	32,107	25,047	32,107	25,047	32,
Legal	200,976	24,000	(176,976)	24,000	(176,976)	24,000	(176,976)	) 24,
Management Company Fee	-	-	-	-	-	-	-	
Nurse Services	-	-	-	-	-	-	-	
Food Service / School Lunch	-	-	-	-	-	-	-	
Payroll Services	22,814	29,860	7,046	29,860	7,046	29,860	7,046	29,
Special Ed Services	-	-	-	-	-	-	-	
Titlement Services (i.e. Title I)	-	-	-	-	-	-	-	
Other Purchased / Professional / Consulting	156,476	135,745	(20,731)	135,745	(20,731)	135,745	(20,731)	135
TOTAL CONTRACTED SERVICES	387,326	221,712	(165,614)	221,712	(165,614)	221,712	(165,614)	221

QUARTER 4				CHIEVEMI	ENT FIRST	EAST NEW	YORK CH	IARTER
	•				Bud	lget / Opera	ting Plan	
						2017-18		
Total Revenue	14,379,276	16,458,827	(2,079,551)	16,458,827	(2,079,551)		(2,079,551)	16,458
Total Expenses	14,443,655	19,118,643	4,674,988	19,118,643	4,674,988	19,118,643	4,674,988	
Net Income	(64,379)		1 ' '	(2,659,816)	1 ' '	(2,659,816)		
Actual Student Enrollment	836	865	(29)			865	(29)	
				'	'			
					TOTALS	AND VARIAN	ICE ANALYS	is
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance	٦	Current	Actual		Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Completed		Budget	VS.	Current	VS.	Budget	vs.	Orig
Allalyon occion to bacoa on Erter 715 10712 quarter completes.		(Current	Current	Budget - TY		(Current	Original	Budge
	Actual	Quarter)	Budget	J	<b>Budget TY</b>	Quarter)	Budget	_
SCHOOL OPERATIONS								
Board Expenses			l _				_	1
Classroom / Teaching Supplies & Materials	91,980	122,965	30,985	122,965	30,985	122,965	30,985	122
Special Ed Supplies & Materials		-	-	-	-	- 122,000	-	
Textbooks / Workbooks	278,434	283,888	5,454	283,888	5,454	283,888	5,454	283
Supplies & Materials other	84,328	132,590	48,262	132,590	48,262	132,590	48,262	
Equipment / Furniture	10,286	15,790	5,504	15,790	5,504	15,790	5,504	
Telephone	21,310	43,600	22,290	43,600	22,290	43,600	22,290	43
Technology	812,877	994,766	181,889	994,766	181,889	994,766	181,889	994
Student Testing & Assessment	967	12,000	11,033	12,000	11,033	12,000	11,033	12
Field Trips	58,607	76,100	17,493	76,100	17,493	76,100	17,493	76
Transportation (student)	-	-	-	-	-	-	-	
Student Services - other	1,539,207	1,961,703	422,496	1,961,703	422,496	1,961,703	422,496	1,961
Office Expense	174,300	178,900	4,600	178,900	4,600	178,900	4,600	
Staff Development	97,809	132,993	35,184	132,993	35,184	132,993	35,184	132
Staff Recruitment	21,351	25,650	4,299	25,650	4,299	25,650	4,299	
Student Recruitment / Marketing	3,599	10,000	6,401	10,000	6,401	10,000	6,401	10
School Meals / Lunch	-	-	- (2.25=	-	- (2.22=)		- (2.25=	
Travel (Staff)	6,320	2,925	(3,395)	2,925	(3,395)	2,925	(3,395)	) 2
Fundraising	-	-	-	-	-		-	1
Other	30,260	177,604	147,344	177,604	147,344	177,604	147,344	177
TOTAL SCHOOL OPERATIONS	3,231,635	4,171,473	939,838	4,171,473	939,838	4,171,473	939,838	4,171
FACILITY OPERATION & MAINTENANCE								
Insurance	37,449	79,313	41,864	79,313	41,864	79,313	41,864	79
Janitorial	774	-	(774)	-	(774)	_	(774)	)
Building and Land Rent / Lease / Facility Finance Interest	66,219	130,000	63,781	130,000	63,781	130,000	63,781	
Repairs & Maintenance	50,746	-	(50,746)		(50,746)		(50,746)	
Equipment / Furniture	100,062	173,800	73,738	173,800	73,738	173,800	73,738	
Security	62,024	50,000	(12,024)	50,000	(12,024)	50,000	(12,024)	) 50
Utilities	=	=	_ =	<u> </u>	<u> </u>	=	_ =	
TOTAL FACILITY OPERATION & MAINTENANCE	317,274	433,113	115,839	433,113	115,839	433,113	115,839	433
DEPRECIATION & AMORTIZATION	-	_		_				
RESERVES / CONTINGENCY	25,343	_	(25,343)		(25,343)	-	(25,343)	)
NEGERVES / GORTINGERS /	20,010		(20,0.0)		(20,010)		(20,0.0)	<u>/</u>

Page 51 of 61

TOTAL EXPENSES

<u>14,443,655</u> <u>19,118,643</u> <u>4,674,988</u> <u>19,118,643</u> <u>4,674,988</u> <u>19,118,643</u> <u>4,674,988</u> <u>19,118,643</u>

QUARTER 4			Į.	CHIEVEME	ENT FIRST	<b>EAST NEW</b>	YORK CH	<b>ARTER</b>
					Bud	get / Opera	ting Plan	
						2017-18	3	
Total Revenue	14,379,276	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,827	(2,079,551)	16,458,
Total Expenses	14,443,655	19,118,643	4,674,988	19,118,643	4,674,988	19,118,643	4,674,988	19,118,
Net Income	(64,379)	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,
Actual Student Enrollment	836	865	(29)			865	(29)	
					TOTALS	AND VARIAN	CE ANALYS	IS
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance		Current	Actual		Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Completed		Budget	vs.	Current	vs.	Budget	vs.	Origi
		(Current	Current	Budget - TY	Current	(Current	Original	Budget
	Actual	Quarter)	Budget		Budget TY	Quarter)	Budget	
NET INCOME	(64,379)	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,816)	2,595,437	(2,659,

	· ·							
QUARTER 4			-	CHIEVEME		•	_	ARTER
					Бии	get /2 <b>0pr</b> era 2017-1		
Total Revenue	14 270 276	16,458,827	(2.070.EE4)	16 450 007	(2.070.EE4)			16 150
	14,379,276		(2,079,551)		(2,079,551)		(2,079,551)	1
Total Expenses	14,443,655		4,674,988	19,118,643	4,674,988		4,674,988	19,118,
Net Income	(64,379) 836	(2,659,816) 865	2,595,437	(2,659,816)	2,595,437	(2,659,816) 865		(2,659,
Actual Student Enrollment	Actual Student Enrollment 836 865 (29) 865 (29)  TOTALS AND VARIANCE ANALYSIS							
						AND VARIAN	_	IS
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance		Current	Actual		Actual	Original	Actual	
Analysis' Section is Based on LAST ACTUAL Quarter Completed		Budget	VS.	Current	VS.	Budget	VS.	Origin
	Actual	(Current Quarter)	Current Budget	Budget - TY	Current Budget TY	(Current Quarter)	Original Budget	Budget
		•	_			Quarter)	Buuget	1
ENROLLMENT - *School Districts Are Linked To Above Entries*				al Quarter Co	mpleted	005	(20)	1
NYC CHANCELLOR'S OFFICE	836	865	(29)	-		865	(29)	-
-	<u> </u>	_	_	-		<u> </u>	_	-
	<u> </u>			-			_	-
_	-	-	_	-		_	_	-
	-	-	-	1		-	-	1
-	-	-	-	1		-	-	1
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	-	-	-	-			-	-
	-	-	-	-			-	-
· ·	-	-	-	-		<u> </u>	-	-
ALL OTHER School Districts: ( Count = 0.)				-		<u> </u>		-
ALL OTHER School Districts: ( Count = 0 )  TOTAL ENROLLMENT	836	865	(29)	-		865	(29)	-
	030	000	(29)	]		000	(29)	]
REVENUE PER PUPIL	<u>17,200</u>	<u>19,028</u>	(1,827)			<u>19,028</u>	(1,827)	
EXPENSES PER PUPIL	17,277	22,102	4,825			22,102	4,825	

QUARTER 4

HOOL

Total Revenue		(2,079,551)	-	14,379,276
Total Expenses		4,674,988	-	(14,443,655
Net Income		2,595,437	-	(64,379
Actual Student Enrollment			-	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total ar		Actual	PY Actual (PY TY	
Analysis' Section is Based on LAST ACTUAL Quarter Com	pleted	vs. Original Budget TY	/ No. of COMPLETED Actual CY	Actual CY vs. Actual PY
REVENUE				
REVENUES FROM STATE SOURCES Per Pupil Revenue C	Y Per Pupil Rate			
NYC CHANCELLOR'S OFFICE	14,527	(239,332)	_	12,326,523
-	17,021	(209,002)	-	12,020,020
_	_		_	_
_	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-		-	-
-	-	-	-	-
-	-		-	-
-	-		-	-
-	-	-	-	-
-	-	-	-	-
- ALL OTHER School Districts: ( Count = 0 )	-	-	<del>-</del>	-
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527	(239,332)	<u> </u>	12,326,523
Special Education Revenue	14,027	41,680	-	1,487,524
Grants		,000		.,,
Stimulus		-	-	_
DYCD (Department of Youth and Community Development)		-	-	-
Other		-	-	-
NYC DoE Rental Assistance		-	-	-
Other		4,967	Ξ.	4,967
TOTAL REVENUE FROM STATE SOURCES		(192,685)	-	13,819,014
REVENUE FROM FEDERAL FUNDING				
IDEA Special Needs		-	-	-
Title I		(52,741)	-	371,131
Title Funding - Other		15,502	-	34,038
School Food Service (Free Lunch)		139,543	-	139,543
Grants				
Charter School Program (CSP) Planning & Implementation		-	-	-
Other Page 54 o	f 61	15,550	-	15,550

Total Revenue	(2,079,551)	-	14,379,276
Total Expenses	4,674,988	-	(14,443,655)
Net Income	2,595,437	-	(64,379)
Actual Student Enrollment		-	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Actual vs. Original Budget TY	PY Actual (PY TY / No. of COMPLETED Actual CY	Actual CY vs. Actual PY
Other	<u>-</u>	<u>-</u>	_
TOTAL REVENUE FROM FEDERAL SOURCES	117,854	-	560,262
LOCAL and OTHER REVENUE			1
Contributions and Donations Fundraising	-	-	-
Erate Reimbursement	(156,260)		_
Earnings on Investments	(100,200)	-	_
Interest Income	-	-	-
Food Service (Income from meals)	-	-	-
Text Book	-	-	-
OTHER	(1,848,460)	=	_
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	(2,004,720)	-	-
TOTAL REVENUE	(2,079,551)	-	14,379,276

Total Revenue		(2,079,551)	-	14,379,276
Total Expenses		4,674,988	-	(14,443,655
Net Income		2,595,437	-	(64,379
Actual Student Enrollment			-	
*NOTE: Enrollment, Revenue and Expediture Data IN th Analysis' Section is Based on LAST ACTUAL Qua		Actual vs. Original Budget TY	PY Actual (PY TY / No. of COMPLETED Actual CY	Actual CY vs. Actual PY
EXPENSES	Quarter 4			
ADMINISTRATIVE STAFF PERSONNEL COSTS	No. of Positions	404.704		(4.000.404
Executive Management	3.00	461,724	-	(1,600,481
Instructional Management	- 20.00		-	_
Deans, Directors & Coordinators	20.00		-	<u>-</u>
CFO / Director of Finance	3.00		-	-
Operation / Business Manager			=	<u>-</u>
Administrative Staff	14.00	- 104 704	= =	(4.000.404
TOTAL ADMINISTRATIVE STAFF	40.00	461,724	-	(1,600,481
INSTRUCTIONAL PERSONNEL COSTS				
Teachers - Regular	91.00	1,997,644	-	(5,809,927
Teachers - SPED	-	-	-	_
Substitute Teachers	-	-	-	_
Teaching Assistants	7.00	909	-	909
Specialty Teachers	-	-	-	-
Aides	-	-	-	-
Therapists & Counselors	5.00	-	-	-
Other	-	393,431	-	(1,297,013
TOTAL INSTRUCTIONAL	103.00	2,391,984	-	(7,106,031
NON-INSTRUCTIONAL PERSONNEL COSTS				
Nurse	_			1
Librarian				
Custodian	-			
Security	_			<u> </u>
Other	3.00	267,596		(1,032,919
TOTAL NON-INSTRUCTIONAL	3.00	267,596	<u> </u>	(1,032,919
TO TAL NON-INSTRUCTIONAL			<u>-</u>	
SUBTOTAL PERSONNEL SERVICE COSTS	146.00	3,121,304	-	(9,739,431
PAYROLL TAXES AND BENEFITS				
Payroll Taxes		16,535	=	(22,438
Fringe / Employee Benefits		672,429	=	(720,208
Retirement / Pension		-	-	-
TOTAL PAYROLL TAXES AND BENEFITS		688,964		(742,646
TOTAL PERSONNEL SERVICE COSTS	146.00	3,810,268	_	(10,482,07

Total Revenue	(2,079,551)	-	14,379,276
Total Expenses	4,674,988	_	(14,443,655)
Net Income	2,595,437	-	(64,379)
Actual Student Enrollment		-	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Actual HOOJ <sub>s</sub> . Original Budget TY	PY Actual (PY TY / No. of COMPLETED Actual CY	Actual CY vs. Actual PY
CONTRACTED SERVICES	Buuget i i	Actual C1	Actual P1
Accounting / Audit	25,047	_	(7,060)
Legal	(176,976)	_	(200,976)
Management Company Fee	- (1.10,0.10)	-	(_00,0.0)
Nurse Services	-	-	-
Food Service / School Lunch	-	-	-
Payroll Services	7,046	-	(22,814)
Special Ed Services	-	-	_
Titlement Services (i.e. Title I)	-	-	-
Other Purchased / Professional / Consulting	(20,731)	=	(156,476)
TOTAL CONTRACTED SERVICES	(165,614)	-	(387,326)

Total Revenue	(2,079,551)	-	14,379,276
otal Expenses	4,674,988	_	(14,443,65
let Income	2,595,437	_	(64,379
Actual Student Enrollment		-	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Actual vs.	PY Actual (PY TY / No. of	Actual CY
	Original Budget TY	COMPLETED Actual CY	vs. Actual PY
SCHOOL OPERATIONS			
Board Expenses	-	-	
Classroom / Teaching Supplies & Materials	30,985	-	(91,980
Special Ed Supplies & Materials	-	-	(= ,==
Textbooks / Workbooks	5,454	-	(278,434
Supplies & Materials other	48,262	-	(84,328
Equipment / Furniture	5,504	-	(10,286
Telephone	22,290	-	(21,310
Technology	181,889	-	(812,87
Student Testing & Assessment	11,033	-	(96
Field Trips	17,493	-	(58,60
Transportation (student)	-	-	(==,==
Student Services - other	422,496	-	(1,539,207
Office Expense	4,600	-	(174,300
Staff Development	35,184	-	(97,809
Staff Recruitment	4,299	-	(21,35
Student Recruitment / Marketing	6,401	-	(3,599
School Meals / Lunch	-	-	(-,
Travel (Staff)	(3,395)	-	(6,320
Fundraising	- (-,,	-	(-,-
Other	147,344	_	(30,260
TOTAL SCHOOL OPERATIONS	939,838		(3,231,63
FACILITY OPERATION & MAINTENANCE			
Insurance	41,864	-	(37,449
Janitorial	(774)	-	(774
Building and Land Rent / Lease / Facility Finance Interest	63,781	-	(66,219
Repairs & Maintenance	(50,746)	-	(50,746
Equipment / Furniture	73,738	-	(100,062
Security	(12,024)	-	(62,024
Utilities		=	(,- <b>-</b>
TOTAL FACILITY OPERATION & MAINTENANCE	115,839	-	(317,274
DEPRECIATION & AMORTIZATION	-	-	
RESERVES / CONTINGENCY	(25,343)	-	(25,343
TOTAL EXPENSES	4,674,988	=	(14,443,03 \
Page 58 of 61			

QUARTER 4	HOOL
	HOOL

Total Revenue	(2,079,551)	-	14,379,276
Total Expenses	4,674,988	-	(14,443,655)
Net Income	2,595,437	-	(64,379)
Actual Student Enrollment		-	
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Actual vs. Original Budget TY	PY Actual (PY TY / No. of COMPLETED Actual CY	Actual CY vs. Actual PY
NET INCOME	2,595,437		(64,379)

QUARTER 4	HOOL		
			14,379,276
Total Revenue	(2,079,551)	-	(14,449,856
Total Expenses	4,674,988	_	(14,444,659
Net Income	2,595,437	-	(64,379
Actual Student Enrollment		-	<u> </u>
*NOTE: Enrollment, Revenue and Expediture Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Actual vs. Original	PY Actual (PY TY / No. of COMPLETED	Actual CY
	Budget TY	Actual CY	<b>Actual PY</b>
ENROLLMENT - *School Districts Are Linked To Above Entries*			
NYC CHANCELLOR'S OFFICE		-	836
-		-	-
-		-	
-		-	
-		-	
-		-	
<del>-</del>		-	
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- - - - -		-	
<del>-</del>		- -	
ALL OTHER School Districts: ( Count = 0 )		- - -	

<u>17,200</u>

(17,277)

REVENUE PER PUPIL

**EXPENSES PER PUPIL** 



#### **Annual Report Requirement**

for SUNY Authorized Charter Schools

## ACHIEVEMENT FIRST EAST NEW YORK CHARTER SCHOOL 2017-18

Administrative expenditures per pupil:

\$1,720.17

Per NYS Statute

Administrative expenditures per pupil: the sum of all general administration salaries and other general administration expenditures divided by the total number of enrolled students. Employee benefit costs or expenditures should not be reported here.

\*NOTE: THIS TAB ONLY NEEDS TO BE COMPLETED FOR Q4

# Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee

Tr	ustee Name:		<sub>me</sub> n =					
	A Section of the sect	rthur	Samuels					
	***************************************							
	me of Charter Charter Scho		cation Corpor	ation (for an unr	nerged s	chool, this is		
L   29		•	<i>y</i> ->	A. S				
	*CN16/Sinci	it tirst	Blooklyn	Charter	>Ch001			
1.	•		e education co	rporation board	(e.g., pres	sident, treasurer,		
	parent represe	entative).						
2.	Is the trustee	an employed	e of anv schoo	operated by the	e Educati	on Corporation?		
		s the trustee/an employee of any school operated by the Education Corporation?Yes/_No						
			,	escription of the	position(s	) you hold, your		
	responsibilitie	s, your salary	and your start	date.				
_	l- 41 44							
ა.		s the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?						
	Yes	YesNo						
	If <b>Yes</b> , for each	f <b>Yes</b> , for each school, please provide a description of the position(s) you hold, your						
	responsibilitie	esponsibilities, your salary and your start date.						
4.	Identify each	interest/transa	action (and pro	vide the requeste	ed informa	ation) that you or		
	any of your i	any of your immediate family members or any persons who live with you in your						
		house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month						
	period prior	period prior to such service. If there has been no such financial interest or transaction, write <b>None</b> . Please note that if you answered <b>Yes</b> to Questions 2-4						
				at if you answer employment statu				
	· •			•				
Ī	Date(s)	Nature of I		teps taken to av		Name of person olding interest or		
		into out in		e.g., did not vot	, I	engaging in		
			di	d not participate	e in	transaction and		
				discussion)		relationship to yourself		

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
 Please	e write "No	ne" if applica	ble. Do not leave this sp	ace blank.

<u>AS</u>	8/1/18
Signature	Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be reducted

Business Telephone		
Business Address: _		
E-mail Address:		
Home Telephone:		
Home Address:		

Tr	ustee Name:					
	N.	Hupbard				
	ş.	· School Education Co	orporation (for an	unmerg	ed school, this is	
_	A Chievemen	t First Broo	clyn Charter	Schi	eis	
1.	List all position parent represe	ons held on the educati entative).	on corporation boa	rd (e.g.,	president, treasurer,	
2.	Is the trustee	án employee of any s	school operated by	the Ed	ucation Corporation?	
		ch school, please provid s, your salary and your		he positi	ion(s) you hold, your	
3.		an employee or ager charter school(s) gover _ <b>No</b>				
		ch school, please provid s, your salary and your		he positi	ion(s) you hold, your	
4.	4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write None. Please note that if you answered Yes to Questions 2-4 above, you need not disclose again your employment status, salary, etc.					
ľ	Date(s)	Nature of Financial Interest/Transaction	Steps taken to a conflict of int (e.g., did not did not particip discussion	erest, vote, oate in	Name of person holding interest or engaging in transaction and relationship to yourself	

Organiz conduct business the scho	iting s with	Nature of business conducted	Approximate value of the business conducted	immediate of househ interest in t conducting the scho	rustee and/or family member old holding an he organization business with ol(s) and the f the interest	Steps Taken to Avoid Conflict of Interest
	Pleas	e write "No	ne" if applica	ble. Do no	t leave this sp	ace blank.

AH	8/1/18
Signature	Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone:		
Business Address:		
E-mail Address:		
Home Telephone:		
Home Address:		

	•	•					
Tr	ustee Name:			·			
	Angelu	Tucker					
	First.						
	ame of Charter e Charter Sch	School Education ool Name):	Corpor	ation (for an u	nmerç	ged school, this is	
	AChievement	First Brow	klyn	Charter	50	(oois	
						•	
1.	List all position parent repres				d (e.g.	, president, treasurer,	
2	le the truetee	,	9		the Ec	ducation Corporation?	
	Yes	_No	iy scrioc	operated by		deation corporations	
		ch school, please pro s, your salary and yo			e posi	tion(s) you hold, your	
3.		charter school(s) go				mpany or institutional poration?	
		th school, please pro s, your salary and yo			e posit	tion(s) you hold, your	
4.	any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write <b>None</b> . Please note that if you answered <b>Yes</b> to Questions 2-4 above, you need not disclose again your employment status, salary, etc.						
I	Date(s)	Nature of Financ Interest/Transact	ion a	teps taken to a conflict of inte e.g., did not vo d not participa discussion)	rest, ote, ite in	Name of person holding intérest or engaging in transaction and relationship to yourself	

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	e write "Nor	ne" if applica	ble. Do not leave this sp	ace blank.

AT	8/1/18	
Signature	Date	

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone:		
Business Address:		
E-mail Address:		
Home Telephone:		
Home Address:		

Tro	ustee Name:			•		
		00127	Lynch			
the	me of Charter Charter Sch	School Ed	lucation Corp	poration (for an unmerg		
	A Chievement	rinst	Brwklyn	Charter School		
1.	List all position parent repres		the education	n corporation board (e.g.	, president, treasurer,	
2.	Is the trusteeYes		ee of any scl	hool operated by the Ed	ducation Corporation?	
	If <b>Yes</b> , for eac responsibilitie	•	•	a description of the posit art date.	tion(s) you hold, your	
3.		charter sch		of the management cored by the Education Core		
	If <b>Yes</b> , for eac responsibilitie			a description of the posit art date.	tion(s) you hold, your	
4.	4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write None. Please note that if you answered Yes to Questions 2-4 above, you need not disclose again your employment status, salary, etc.					
	Date(s)	1	f Financial ransaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself	

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	e write "No	ne" if applica	ble. Do not leave this sp	ace blank.

	<i>9</i> /1/18
Signature	Date
Please note that this document is considered a public remembers of the public upon request under the Freedom provided below will be redarded.	ecord and as such, may be made available to n of Information Law. Personal contact information
Business Telephone:	
Business Address: _	
E-mail Address:	
Home Telephone:	
Home Address:	_

T <sub>r</sub>	ustee Name:				
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	<u>VK DBI KN</u>	Shanley		and the first transfer and transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and the second transfer and transf	
the	e Charter Sch	ool Name):	-	•	erged school, this is
	Achievement	first B	Bracklyn	Charter S	Chais
1.	List all position parent repres			orporation board (e	.g., president, treasurer,
2.	Is the trustee		any schoo	ol operated by the	Education Corporation?
		ch school, please s, your salary and			osition(s) you hold, your
3.		charter school(s)		the management oby the Education C	company or institutional orporation?
		ch school, please s, your salary and			sition(s) you hold, your
4.	any of your in house have h Corporation of period prior transaction, v	mmediate family eld or engaged ir luring the time y to such service vrite <b>None</b> . Plea	members of with the control of have so of there so note the	or any persons wh harter school(s) goverved on the board has been no sud	information) that you or no live with you in your verned by the Education d, and in the six-month ch financial interest or Yes to Questions 2-4 salary, etc.
1	Date(s)	Nature of Fina Interest/Trans	action a	teps taken to avoi conflict of interes (e.g., did not vote, d not participate i discussion)	t, holding interest or engaging in

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Pleas	write "No	ne" if applica	ble. Do not leave this s <sub>t</sub>	vace blank.

05	8/1/18
Signature	Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be reducted.

novided below will be redacted.	
Business Telephone:	
Business Address: _	
E-mail Address:	
dome Telephone:	
Home Address:	

Tr	ustee Name:						
	- Chil	Atlerson					
		School Edu		oration (for ar	n unmerç	ged school, this is	
	A Chickemen	t First	Braklyn	Charter	Schoo	is .	
1.	List all position parent representation	entative).	e education	corporation bo	oard (e.g.	, president, treasurer,	
2.	Is the trusteeYes		of any sch	nool operated b	by the Ed	lucation Corporation?	
	If <b>Yes</b> , for eac responsibilitie			•	the posi	tion(s) you hold, your	
3.		charter school		of the manage ed by the Educa		mpany or institutional coration?	
	If <b>Yes</b> , for eac responsibilitie				the posit	tion(s) you hold, your	
4.	I. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write <b>None</b> . Please note that if you answered <b>Yes</b> to Questions 2-4 above, you need not disclose again your employment status, salary, etc.						
I	Date(s)	Nature of F Interest/Tra		Steps taken t a conflict of i (e.g., did no did not partic discussion	nterest, t vote, ipate in	Name of person holding interest or engaging in transaction and relationship to yourself	

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	write "No	ne" if applica	ble. Do not leave this sp	ace blank.

TA	8/1/18
Signature	Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information

provided below will be redacted.		
Business Telephone:		
Business Address:		
E-mail Address:		
Home Telephone:		
Home Address:		

Tre	Trustee Name:						
	ime of Charter e Charter Scho		ation Corpo	ration (for an	unmerg	ged school, this is	
	AChievemen	t First	Brooklyn	Charter	Schu	ર્ષડ	
1.	List all position parent repres		education o	orporation boa	rd (e.g.,	, president, treasurer,	
2.	Is the trustee	∫an employee _ <b>No</b>	of any scho	ol operated by	the Ed	lucation Corporation?	
		ch school, plea s, your salary a			he posit	tion(s) you hold, your	
3.		charter school		the managem by the Educati		npany or institutional poration?	
		ch school, plea s, your salary a			he posit	ion(s) you hold, your	
4.	4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write None. Please note that if you answered Yes to Questions 2-4 above, you need not disclose again your employment status, salary, etc.						
Ē	Date(s)	Nature of F Interest/Tra	nsaction a	iteps taken to conflict of int (e.g., did not v id not particip discussior	terest, vote, oate in	Name of person holding interest or engaging in transaction and relationship to yourself	

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	write "No	ne" if applica	ble. Do not leave this s <sub>t</sub>	ace blank.

TT	8/1/10
Signature	Date
Please note that this document members of the public upon req provided below will be redacted	is considered a public record and as such, may be made available to uest under the Freedom of Information Law. Personal contact information
Business Telephone: _	
Business Address:	
E-mail Address:	
Home Telephone:	
Home Address:	

				:		
Tr	ustee Name:					
	Justin	Cohen				
_						
Νs	me of Charter	School Edu	eation Corn	oration (for an	unmar	ged school, this is
	e Charter Sch		cation corp	oration (ioi an	ummerç	ged school, this is
	AChievemen	t First	Brooklyn	Charter	Sch	oels .
			*			
1.	List all position parent repres		ne education	corporation boa	ırd (e.g.	, president, treasurer,
2.	Is the trustee	∕an employe <b>No</b>	e of any sch	nool operated by	the Ed	ducation Corporation?
	If <b>Yes</b> , for eac responsibilitie				he posi	tion(s) you hold, your
3.	partner of the	charter school		of the managened by the Educati		mpany or institutional poration?
	Yes	_No		•	\$	•
	If <b>Yes</b> , for each responsibilitie				he posi	tion(s) you hold, your
4.	any of your i house have h Corporation of period prior transaction, v	mmediate far eld or engage luring the tim to such ser vrite <b>None</b> . F	mily member ed in with the ne you have vice. If ther Please note	s or any persor charter school( served on the e has been no	ns who s) gover board, o such wered <b>)</b>	formation) that you or live with you in your rned by the Education and in the six-month financial interest or fes to Questions 2-4 alary, etc.
	Date(s)	Nature of Interest/Tra		Steps taken to a conflict of int (e.g., did not did not particip discussion	terest, vote, oate in	Name of person holding interest or engaging in transaction and relationship to yourself

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Pleas	e write "No.	ne" if applice	ble. Do not leave this sp	ace blank.

16	8/1/18
Signature	Date
Please note that this document is members of the public upon reque provided below will be redacted.	considered a public record and as such, may be made available to est under the Freedom of Information Law. Personal contact information
Business Telephone:	
Business Address:	
E-mail Address:	
Home Telephone:	
Home Address:	

-1.1.

Tr	ustee Name:						
	J. P.	Science Hall					
	ıme of Charter e Charter Scho	School Education ool Name):	Corpo	ration (for an u	nmerç	ged school, this is	
	k Chievement	First Brook	klyn	Charter	Scho	215	
1.		ns held on the educ				, president, treasurer,	
2.	Is the trustee	an employee of an	y scho	ol operated by	the Ed	ducation Corporation?	
		th school, please pro s, your salary and yo			e posi	tion(s) you hold, your	
3.		charter school(s) gov				mpany or institutional poration?	
		h school, please pro s, your salary and yo			e posi	tion(s) you hold, your	
4.	Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write <b>None</b> . Please note that if you answered <b>Yes</b> to Questions 2-4 above, you need not disclose again your employment status, salary, etc.						
Ī	Date(s)	Nature of Financi Interest/Transacti	on a	teps taken to a conflict of inte (e.g., did not vo id not participa discussion)	erest, ote, ate in	Name of person holding interest or engaging in transaction and relationship to yourself	

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Pleas	write "No	ne" if applica	ble. Do not leave this sp	ace blank.

<u>CPH</u>	\$///18
Signature	Date

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Business Telephone:		
Business Address:		
E-mail Address:		
Home Telephone:		
Home Address:		

			:	
Tr	ustee Name:	6.		
	<u>i</u> ec	Gelernt		
Na	ıme of Charter	School Education Corp	poration (for an unmer	ged school, this is
	e Charter Sch		•	· .
	KUnievernent	First Blowlyn	Charter Schools	<b>,</b>
		,		
1.	List all position parent repres	ons held on the education entative).	n corporation board (e.g.	, president, treasurer,
2.	Is the trustee	an employee of any sc _No	hool operated by the Ed	lucation Corporation?
		ch school, please provide s, your salary and your st	•	tion(s) you hold, your
3.		an employee or agent charter school(s) governo _No		
		ch school, please provide s, your salary and your st		ion(s) you hold, your
4.	any of your in house have h Corporation of period prior transaction, v	interest/transaction (and mmediate family membe eld or engaged in with the during the time you have to such service. If the vrite <b>None</b> . Please note eed not disclose again you	rs or any persons who e charter school(s) gover served on the board, re has been no such that if you answered \(\)	live with you in your med by the Education and in the six-month financial interest or <b>'es</b> to Questions 2-4
ı	Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	e write "No	ne" if applica	ble. Do not leave this sp	ace blank.

	8/1/18	
Signature	Date	

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone:		
Business Address: _		
E-mail Address:		
Home Telephone:		
Home Address:		

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Tr	ustee Name:						
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Ma	me of Charter	r Sahaal Education Com	novetion /for on unmove	and anhant thin in			
	e Charter Sch	r School Education Corp ool Name):	ooration (for an unmerg	jeu school, this is			
	A Chiallanava	L Direct Ofull.	Charles School	k			
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1.		ons held on the education	n corporation board (e.g.	, president, treasurer,			
	parent repres	entative).					
2	le the truetee	an employee of any scl	hool operated by the Ec	Jugation Cornoration?			
٤.	YesYes	No	noor operated by the LC	deadon Corporation:			
	If <b>Yes</b> , for eac	ch school, please provide	a description of the posit	tion(s) you hold your			
		s, your salary and your st					
3.		an employee or agent					
		partner of the charter school(s) governed by the Education Corporation? YesNo					
		ch school, please provide s, your salary and your st	•	ion(s) you hold, your			
		-, y:::: y -::: y -::: -::					
4.	Identify each interest/transaction (and provide the requested information) that you or						
	any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education						
	Corporation during the time you have served on the board, and in the six-month						
	period prior to such service. If there has been no such financial interest or transaction, write <b>None</b> . Please note that if you answered <b>Yes</b> to Questions 2-4						
		eed not disclose again you					
	Date(s)	Nature of Financial	Steps taken to avoid	Name of person			
		Interest/Transaction	a conflict of interest,	holding interest or			
			(e.g., did not vote,	engaging in transaction and			
			did not participate in discussion)	relationship to			
			,	vourself			

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
Please	e write "No	ne" if applica	ble. Do not leave this sp	ace blank.

<u>RC</u>	\$/1/16
Signature	Date <sup>'</sup>

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone: _		
Business Address:	Mt	_
E-mail Address:		_
Home Telephone:		
Home Address:		



### **Entry 8 BOT Table**

Last updated: 07/31/2018

### 1. Current Board Member Information (Enter info for each BOT member)

	Trustee Name and Email Address	Position on the Board	Committ ee Affiliation s	Voting Member Per By- Laws (Y/N)	Number of Terms Served	Start Date of Current Term (MM/DD/Y YYY)	End Date of Current Term (MM/DD/Y YYY)	Board Meetings Attended During 2017-18
1	Amy Arthur Samuels,	Trustee/M ember	Academic	Yes	1	07/01/20 18	06/30/20 21	5 or less
2	Andy Hubbard,	Secretary	Finance	Yes	1	07/01/20 16	06/30/20 19	5 or less
3	Angela Tucker,	Parent Rep	Governan ce	Yes	1	07/01/20 18	06/30/20 19	6
4	Christoph er Lynch,	Trustee/M ember	Finance	Yes	1	01/01/20 18	06/30/20 21	5 or less
5	Deborah Shanley,	Chair	Governan ce	Yes	1	07/01/20 18	06/30/20 21	5 or less

6	Jon Atkeson,	Treasurer	Finance, Governan ce	Yes	1	07/01/20 16	06/30/20 19	5 or less
7	Judith Jenkins,	Trustee/M ember	Academic	Yes	1	07/01/20 18	06/30/20 21	5 or less
8	Justin Cohen,	Trustee/M ember	Academic	Yes	1	07/01/20 18	06/30/20 21	5 or less
9	L. Priscilla Hall.	Trustee/M ember	Governan ce	Yes	1	07/01/20 17	06/30/20 20	5 or less

1a. Are there more that 9 members of the Board of Trustees?

Yes

#### 1b. Current Board Member Information

	Trustee Name and Email Address	Position on the Board	Committ ee Affiliation s	Voting Member Per By- Laws (Y/N)	Number of Terms Served	Start Date of Current Term (MM/DD/Y YYY)	End Date of Current Term (MM/DD/Y YYY)	Board Meetings Attended During 2017-18
10	Lee Gelernt	Trustee/M ember	Academic	Yes	1	07/01/20 17	06/30/20 20	5 or less
11	Romy Coquillett e	Trustee/M ember	Develop ment, Governan ce	Yes	1	01/01/20 17	06/30/20 20	6
12								
13								
14								
15								

1c. Are there more that 15 No members of the Board of Trustees?

- 2. Total number of members on 11 June 30, 2018
- 3. Total number of members 1joining the Board during the2017-18 school year
- 4. Total number of members 6departing the Board during the2017-18 school year
- 5. Number of voting members in 112017-18, as set by the by-laws, resolution or minutes

- 6. Number of Board meetings6conducted during the 2017-18School Year
- 7. Number of Board meetings 6scheduled for the coming 2018-19 school year

Thank you.



# **Entry 10 Enrollment and Retention of Special Populations**

Last updated: 07/26/2018

#### Instructions for Reporting Enrollment and Retention Strategies

Describe the efforts the charter school has made in 2017-18 toward meeting targets to attract and retain enrollment of students with disabilities, English language learners, and students who are economically disadvantaged. In addition, describe the school's plans for meeting or making progress toward meeting its enrollment and retention targets in 2018-19.

#### ACHIEVEMENT FIRST EAST NEW YORK CS (SUNY TRUSTEES)Section Heading

#### **Recruitment/Attraction Efforts Toward Meeting Targets**

	Describe Recruitment Efforts in 2017-18	Describe Recruitment Plans in 2018-19)
Econom ically Disadva ntaged	The schools partner with the Achievement First (AF) recruitment team to carry out a comprehensive recruitment strategy consisting of direct outreach, Refer A Friend campaigns, information sessions, school based open houses, presentations at local education agencies and community based organizations, neighborhood canvassing at nearby high density housing and building locations, participating in the NYC Charter Center application, geo targeted mailings, and both online and outdoor advertising. These techniques have been successful in generating applications and in sharing the opportunity to apply with low-income families. In 2009, all AF schools implemented an at-risk preference for low-income families, and as a result the vast majority of all entering families have qualified for free or reduced price lunch. As a result of extensive presentations to community organizations that serve low-income families, including Head Start and NYCHA daycare centers, the applicant pool of free and reduced price applicants has been large, and the preference has been effective at substantially matching the district percentages of low-income students for the incoming classes. More information is	AF plans to replicate last year's strategies and adjust as needed.

	available in charter/renewal applications.	
English Langua ge Learner s	The AF student recruitment team is bilingual and has made extensive efforts to reach out to families who speak languages other than English. All outdoor signs are in both English and Spanish, as are all brochures and other marketing materials, including the AF website page for student enrollment. In 2015-16, direct, bilingual recruiting materials reached more than 18,000 families throughout Brooklyn and numbers were similar in 2016-17 and 2017-18. Additionally, Spanish speaking members of the recruitment team have presented in Spanish at head start daycares and community organizations (e.g., The Coalition for Hispanic Family Services and Nueva Vida Daycare Center), and multiple members of the parent led "street teams" that recruited directly in the community were Spanish speakers. While these techniques may change year to year, these are representative of recent recruitment methods. The lottery also uses a weighted preference for English Language Learners (ELLs), which the schools doubled for the 2016-17 school year in an effort to both admit and enroll more ELLs. More information is available in charter/renewal applications.	AF plans to replicate last year's strategies and adjust as needed.
Student s with Disabilit ies	Efforts to recruit students with disabilities have focused primarily on making clear in promotional materials and presentations that AF is highly effective for students with disabilities, and that we offer services in accordance with Individualized Education Programs (IEPs). In addition, the recruitment team reaches out annually to day care centers that are identified by the NYC Department of Education as serving students with disabilities and participated in an Include NYC fair that focuses on providing resources to families with students with disabilities. The AF student recruitment team has partnered with the network special services team to ensure that marketing materials capture the range of services available. AF has reached out specifically to community members who previously agreed to partner with the community outreach team to conduct a family focus group on how AF schools could best meet their needs.	AF plans to replicate last year's strategies and adjust as needed. Additionally, in 2018-19, AF is expanding its program to offer multiple self-contained classrooms for eligible students depending on the student's individual need, grade (currently, grades 1-5) and available space.

During this focus group, the mother of a student with a disability said that her greatest struggle was finding a public school option that held the highest academic standards for her child despite his disability. The school is just such an option, committed to getting every scholar who walks through our doors to and through college. We believe that this sending this message to families with students who have special needs will be a powerful recruiting technique, and will help us meet the enrollment target for this population. The lottery also uses a weighted preference for students with disabilities. More information is available in charter/renewal applications.

#### **Retention Efforts Toward Meeting Targets**

	Describe Retention Efforts in 2017-18	Describe Retention Plans in 2018-19)
Econom ically Disadva ntaged	Retention of students at AF schools is a network wide priority. The AF report card sets an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.  An example of a best practice that AF schools utilize is early identification and intervention with families considering leaving. This approach uses historical data on attrition to identify risk factors that predict future attrition. AF schools use this	AF plans to replicate last year's strategies and adjust as needed.
	3 / 6	

information to develop specific family engagement and support strategies for scholars who are at risk of leaving. Experience across the network has shown that strong relationships and thoughtful discussions with families are often what make the difference when having a difficult discussion with family members. AF regional superintendents specifically coach principals on how to have effective conversations with families regarding topics such as retention in grade. Tailored family specific strategies will be developed to ensure that do everything possible to keep these students with us. More information is available in charter/renewal applications.

English Langua ge Learner s Retention of students at AF schools is a network wide priority. The AF report card sets an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.

We believe that the factors above also apply to ELLs. Because parents of ELLs often do not speak English fluently themselves, the nuanced conversations about academic performance can be more difficult. The English as a Second Language (ESL) teacher or intervention coordinator (depending on the number of ELL students enrolled) will be primarily responsible for proactively developing relationships and trust with

AF plans to replicate last year's strategies and adjust as needed.

families of ELLs as soon as the student is identified as limited English proficient, regardless of academic performance. We believe that these proactive relationship building practices will establish the trust necessary to identify families early who are at risk for leaving, and to intervene effectively to persuade them to stay with us. AF also translates and uses translators as necessary for school policies, student specific information and communications with families. More information is available in charter/renewal applications.

Retention of students at AF schools is a network wide priority. The AF report card sets an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.

Student s with Disabilit ies We believe that strong Tier 2 and Tier 3 interventions, complemented by strong family relationships, are the most effective approaches to prevent the attrition of students with disabilities. In addition to the attrition risk factors described above, we believe there are at least two additional factors for families of students with disabilities. First, families of students with disabilities are more likely to leave if they believe that we hold lower expectations for their children than for their regular education peers. Second, these families are at risk for

AF plans to replicate last year's strategies and adjust as needed. Additionally, in 2018-19, AF is expanding its program to offer multiple self-contained classrooms for eligible students depending on the student's individual need, grade (currently, grades 1-5) and available space.

leaving if they do not understand the services being provided for their children, or if they perceive that more extensive services might be available at another school. As described above, our communication with families about the high expectations we hold for every child, and the differentiated supports we provide to make sure each child meets these expectations, will begin with our student recruitment process. These messages will be reinforced in family chats (which are requested of all incoming families), family conferences, and all other communication with families of students with disabilities. Additionally, the network support data team and regional director of special services will provide disaggregated academic and behavioral data for students with disabilities directly to the principals on a monthly basis, to flag any student for whom additional support is needed. Our experience has been that when students with disabilities make strong academic progress, their families' bond with the school strengthens and they are more likely to stay with us. More information is available in charter/renewal applications.



# **Entry 11 Classroom Teacher and Administrator Attrition**

Created: 07/31/2018 • Last updated: 08/01/2018

Report changes in teacher and administrator staffing.

#### Instructions for completing the Classroom Teacher and Administrator Attrition Tables

Charter schools must complete the tables titled 2017-2018 Classroom Teacher and Administrator Attrition to report changes in teacher and administrator staffing during the 2017-2018 school year. Please provide the full time equivalent (FTE) of staff on June 30, 2017; the FTE for any departed staff from July 1, 2017 through June 30, 2018; the FTE for added staff from July 1, 2017 through June 30, 2018; and the FTE of staff added in newly created positions from July 1, 2017 through June 30, 2018 using the tables provided.

#### 1. Classroom Teacher Attrition Table

FTE Classroom Teachers on 6/30/17	FTE Classroom Teachers Departed 7/1/17 - 6/30/18	FTE Classroom Teachers Filling Vacant Positions 7/1/17 - 6/30/18	FTE Classroom Teachers Added in New Positions 7/1/17 - 6/30/18	FTE of Classroom Teachers on 6/3018
93	14			96

#### 2. Administrator Position Attrition Table

FTE Administrative Positions on 6/30/17	FTE Administrators Departed 7/1/17 - 6/30/18	FTE Administrators Filling Vacant Positions 7/1/17 - 6/30/18	FTE Administrators Added in New Positions 7/1/17 - 6/30/18	FTE Administrative Positions on 6/30/18
25	1			28

#### 3. Tell your school's story

Charter schools may provide additional information in this section of the Annual Report about their respective teacher and administrator attrition rates as some teacher or administrator departures do not reflect advancement or movement within the charter school networks. Schools may provide additional detail to reflect a teacher's advancement up the ladder to a leadership position within the network or an administrator's movement to lead a new network charter school.

(No response)

4. Charter schools must ensure that all prospective employees receive clearance through the NYSED Office of School Personnel Review and Accountability (OSPRA) prior to employment. After an employee has been cleared, schools are required to maintain proof of such clearance in the file of each employee. For the safety of all students, charter schools must take immediate steps to terminate the employment of individuals who have been denied clearance. Once the employees have been terminated, the school must terminate the request for clearance in the TEACH system.

Have all employees have been cleared through the NYSED TEACH system?

Yes

5. For perspective or current employees whose clearance has been denied, have you terminated their employment and removed them from the TEACH system?

Yes
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Thank you

School Name	Start Date	End Date	Instructional Days
Achievement First Apollo Elementary School	8/15/2018	6/15/2019	185
Achievement First Apollo Middle School	8/15/2018	6/15/2019	185
Achievement First Aspire Elementary School	8/15/2018	6/15/2019	185
Achievement First Aspire Middle School	8/15/2018	6/15/2019	185
Achievement First Brooklyn High School	8/15/2018	6/14/2019	186
Achievement First Brownsville Elementary School	8/15/2018	6/15/2019	185
Achievement First Brownsville Middle School	8/15/2018	6/15/2019	185
Achievement First Bushwick Elementary School	8/15/2018	6/15/2019	185
Achievement First Bushwick Middle School	8/15/2018	6/15/2019	185
Achievement First Crown Heights Elementary School	8/15/2018	6/15/2019	185
Achievement First Crown Heights Middle School	8/15/2018	6/15/2019	185
Achievement First East Brooklyn High School	8/15/2018	6/14/2019	186

Achievement First East New York Elementary School	8/15/2018	6/15/2019	185
Achievement First East New York Middle School	8/15/2018	6/15/2019	185
Achievement First Endeavor Elementary School	8/15/2018	6/15/2019	185
Achievement First Endeavor Middle School	8/15/2018	6/15/2019	185
Achievement First Linden Elementary School	8/15/2018	6/15/2019	185
Achievement First Linden Middle School	8/15/2018	6/15/2019	185
Achievement First North Brooklyn Prep Elementary School	8/15/2018	6/15/2019	185
Achievement First North Brooklyn Prep Middle School	8/15/2018	6/15/2019	185
Achievement First University Prep High School	8/15/2018	6/14/2019	186
Achievement First Voyager Elementary School	8/15/2018	6/15/2019	185
Achievement First Voyager Middle School	8/15/2018	6/15/2019	185